

#### Data Science & Big Data for Actuaries

Arthur Charpentier (Université de Rennes 1 & UQàM)

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http://freakonometrics.hypotheses.org

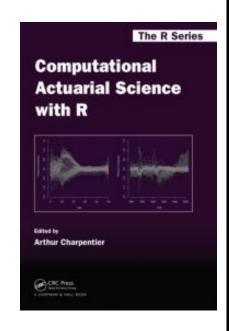




#### Data Science & Big Data for Actuaries

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#### Data

"People use statistics as the drunken man uses lamp posts - for support rather than illumination", Andrew Lang or not

see also Chris Anderson The End of Theory: The Data Deluge Makes the Scientific Method Obsolete, 2008

- 1. An Overview on (Big) Data
- 2. Big Data & Statistical/Machine Learning
- 3. Classification Models
- 4. Small Data & Bayesian Philosophy
- 5. Data, Models & Actuarial Science





Part 1. An Overview on (Big) Data







Storing Data: Tally sticks, used starting in the Paleolithic area



A tally (or tally stick) was an ancient memory aid device used to record and document numbers, quantities, or even messages.



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Collecting Data: John Graunt conducted a statistical analysis to curb the spread of the plage, in Europe, in 1663



Data Manipulation: Herman Hollerith created a Tabulating Machine that uses punch carts to reduce the workload of US Census, in 1881, see 1880 Census, n = 50 million Americans.

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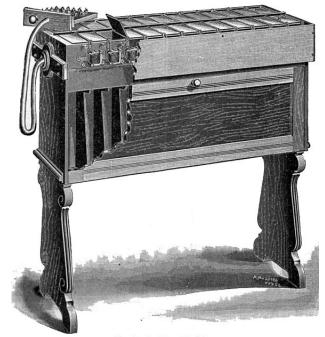


Fig. 3 .- Sorting Machine. Hollerith's Electric Sorting and Tabulating Machine.



Survey and Polls: 1936 US elections

Literary Digest Poll based on 2.4 million readers

A. Landon: 57% vs. F.D. Roosevelt: 43%

George Gallup sample of about 50,000 people

A. Landon: 44% vs. F.D. Roosevelt: 56%

Actual results

A. Landon: 38% vs. F.D. Roosevelt: 62%

THE NATIONAL WEEKLY POLL APPENDED OPINION Institute Forecasts the Re-election of Franklin D. Roosevelt, Gives Him 54% of Popular Vote, Minimum of 315 Electors Major Party Percent ls 55.7: New York in

Sampling techniques, polls, predictions based on small samples



#### Allen-Scott Report

## Data Center Plan Called Privacy Invasion

By ROBERT S. ALLEN and PAUL SCOTT

WASHINGTON - A special White House task force is recommending the creation of a tederal data center which eventually could have a comprehensive file on every man, woman and child in the country.

Now under study in inner administration circles, the stillsecret report advocates the gradual transfer of all governmental records and statistics to magnetic computer tape, which would be turned over to a newly-created agency that would function as a general data cen-

The computerized information would be available, at the push of a button, to a wide range of government authorities. Felimated cost of the procial Security, census data, medical, credit and criminal reports.

"Comprehensive information of this kind, centralized in one agency," says Gallagher, "could constitute a highly dangerous dossier bank. Such an agency would be a distinct departure from our American tradition."

Subcommittee investigators have ascertained that the task force's report states that a vast accumulation of government records already is on computer tape and could be turned over to the proposed general data center immediately. Listed as among these available files are:

Internal Revenue Service -742 million personal and corporate tax returns.

Defense Department - 14

the most intimate information, the investigators learned, are freely passed around among agencies. Graphically illustrative of this practice and its harsh consequences are the following two instances:

A teenager visiting Washing. ton stayed with an uncle, at his mother's suggestion. During the night the boy was sexually assaulted by the uncle. Years later, as a Phi Beta Kappa graduate from a leading Eastern university, the boy applied for a job with the National Security Agency. During a required lie detector test he told about the assault. His frank admission cost him the desired job.

But that wasn't all. This affair, in which he was an inno-

Data Center: The US Government plans the world's first data center to store 742 million tax returns and 175 million sets of fingerprints, in 1965.







Data Manipulation: Relational Database model developed by Edgar F. Codd See Relational Model of Data for Large Shared Data Banks, Codd (1970)

Considered as a major breakthrough for users and machine designers

Data or tables are thought as a matrix composted of intersecting rows and columns, each columns being attributes.

Tables are related to each other through a common attribute.

Concept of relational diagrams



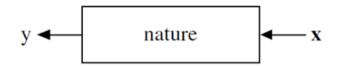
#### The Two Cultures

'The Two Cultures', see Breiman (2001)

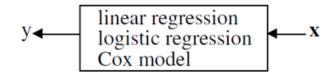
- Data Modeling (statistics, econometrics)
- Algorithmic Modeling (computational & algorithmics)

'Big Data Dynamic Factor Models for Macroeconomic Measurementand Forecasting', Diebold (2000) Statistical Science 2001, Vol. 16, No. 3, 199–231

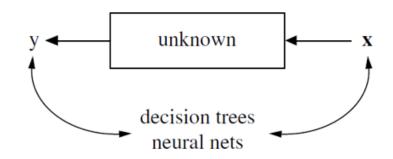
# Statistical Modeling: The Two Cultures



#### The Data Modeling Culture



#### The Algorithmic Modeling Culture





Nature's special issue on Big Data, Nature (2008) and many of business journals

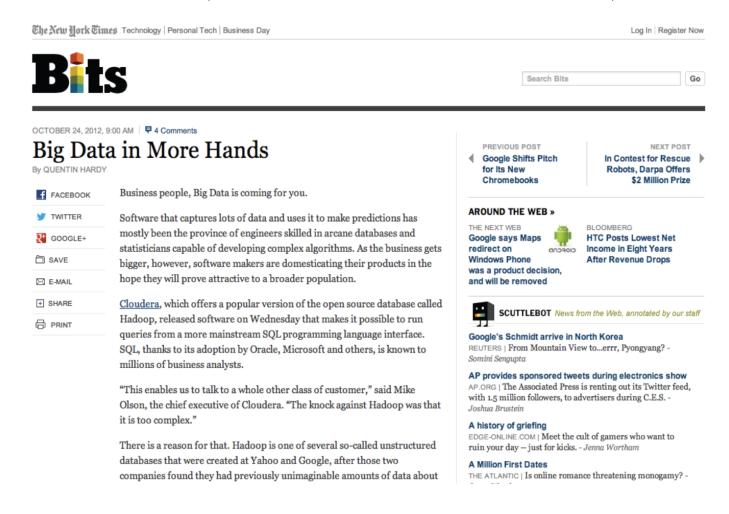






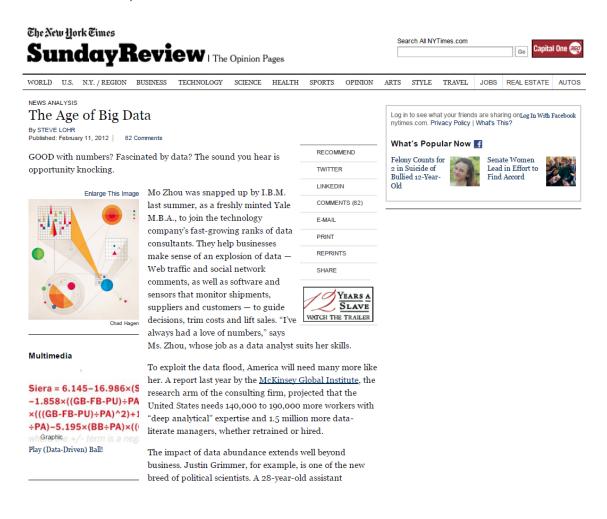


Techology changed, HDFS (Hadoop Distribution File System), MapReduce



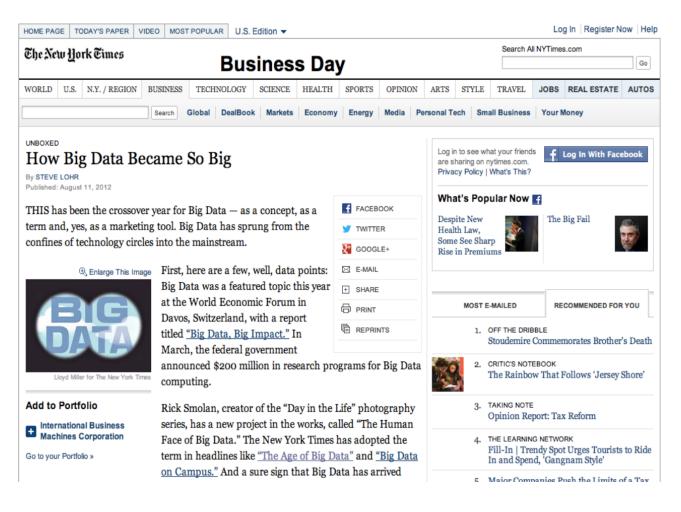


Data changed, because of the digital/numeric revolution, see Gartner's 3V (Volume, Variety, Velocity), see Gartner.





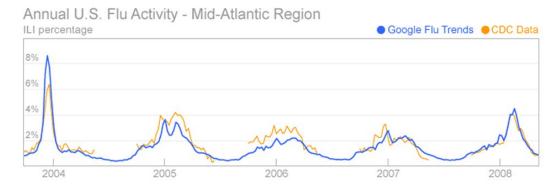
Business Intelligence, transversal approach





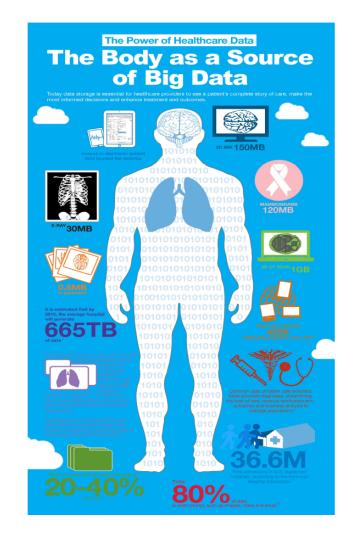
## Big Data & (Health) Insurance

Example: popular application, Google Flu Trend



See also Lazer et al. (2014)

But much more can be done on an individual level.





parallel computing is a necessity\*

CPU Central Processing Unit, the heart of the computer

RAM Random Access Memory non-persistent memory

HD Hard Drive persistent memory

Practical issues: CPU can be fast, but finite speed;

RAM is non persistent, fast but slow vs. HD is persistent, slow but big

How could we measure speed: Latency and performance

Latency is a time interval between the stimulation and response (e.g. 10ms to read the first bit)

Performance is the number of operations per second (e.g. 100Mb/sec)

**Example** Read one file of 100Mb  $\sim 1.01$ sec.

**Example** Read 150 files of 1b  $\sim$  0.9sec.

\* thanks to David Sibaï for this section.









Standard PC:

CPU: 4 core, 1ns latenty

RAM: 32 or 64 Gb, 100ns latency, 20Gb/sec

HD: 1 Tb, 10ms latency, 100Mo/sec

How long does it take? e.g. count *spaces* in a 2Tb text file about  $2.10^{12}$  operations (comparaison) File on the HD,  $100\text{Mb/sec} \sim 2.10^4 \text{ sec} \sim 6 \text{ hours}$ 



Why not parallelize? between machines

Spread data on 10 blocks of 200Gb, each machine count spaces, then sum the 10 totals... should be 10 times faster.

Many machines connected, in a datacenter

Alternative: use more cores in the CPU (2, 4, 16 cores, e.g.)

A CPU is multi-tasks, and it could be possible to vectorize. E.g. summing n numbers takes O(n) operations,

**Example**  $a_1 + b_1$ ,  $a_2 + b_2$ ,  $\cdots$ ,  $a_n + b_n$  takes n nsec.

But it is possible to use SIMD (single instruction multiple data)

Example  $\mathbf{a} + \mathbf{b} = (a_1, \dots, a_n) + (b_1, \dots, b_n)$  take 1 nsec.



Alternatives to standard PC material Games from the 90s, more and more 3d viz, based on more and more computations

GPU Graphical Processing Unit that became GPGPU General Purpose GPU



Hundreds of small processors, slow, high specialized (and dedicated to simple computations)

Difficult to use (needs of computational skills) but more and more libraries

Complex and slow communication CPU - RAM - GPU

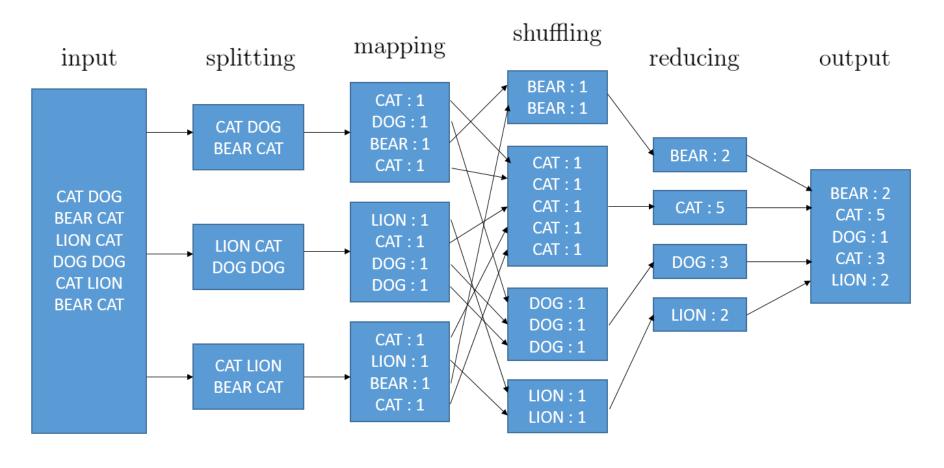
Sequential code is extremely slow, but highly parallelized

Interesting for Monte Carlo computations

E.g. pricing of Variable Annuities



A parallel algorithm is a computational strategy which divide a target computation into independent part, and assemble them so as to obtain the target computation. E.g. Couting words with MapReduce





## Data, (deep) Learning & AI



What can we do with those data?



Part 2. Big Data and Statistical/Machine Learning





#### Statistical Learning and Philosophical Issues

From Machine Learning and Econometrics, by Hal Varian:

"Machine learning use data to predict some variable as a function of other covariables,

- may, or may not, care about insight, importance, patterns
- may, or may not, care about inference (how y changes as some x change)

**Econometrics** use statistical methodes for prediction, inference and causal modeling of economic relationships

- hope for some sort of insight (inference is a goal)
- in particular, causal inference is goal for decision making."
- → machine learning, 'new tricks for econometrics'



### Statistical Learning and Philosophical Issues

Remark machine learning can also learn from econometrics, especially with non i.i.d. data (time series and panel data)

**Remark** machine learning can help to get better predictive models, given good datasets. No use on several data science issues (e.g. selection bias).

non-supervised vs. supervised techniques



#### Non-Supervised and Supervised Techniques

Just  $x_i$ 's, here, no  $y_i$ : unsupervised.

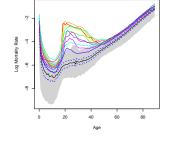
Use principal components to reduce dimension: we want d vectors  $\mathbf{z}_1, \dots, \mathbf{z}_d$  such that

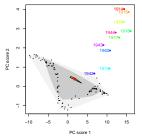
$$oldsymbol{x}_i \sim \sum_{j=1}^d \omega_{i,j} oldsymbol{z}_j ext{ or } oldsymbol{X} \sim oldsymbol{Z} oldsymbol{\Omega}^\mathsf{T}$$

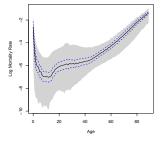
where  $\Omega$  is a  $k \times d$  matrix, with d < k.

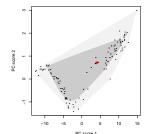
First Component is  $z_1 = X\omega_1$  where

$$oldsymbol{\omega}_1 = rgmax_{\|oldsymbol{\omega}\|=1} \left\{ \|oldsymbol{X} \cdot oldsymbol{\omega}\|^2 
ight\} = rgmax_{\|oldsymbol{\omega}\|=1} \left\{ oldsymbol{\omega}^\mathsf{T} oldsymbol{X}^\mathsf{T} oldsymbol{X} oldsymbol{\omega} 
ight\}$$









Second Component is  $z_2 = X\omega_2$  where

$$oldsymbol{\omega}_2 = \operatorname*{argmax}_{\|oldsymbol{\omega}\|=1} \left\{ \|\widetilde{oldsymbol{X}}^{(1)} \cdot oldsymbol{\omega}\|^2 
ight\} \ ext{where} \ \widetilde{oldsymbol{X}}^{(1)} = oldsymbol{X} - \underbrace{oldsymbol{X}}_{oldsymbol{z}_1} oldsymbol{\omega}_1^\mathsf{T}$$



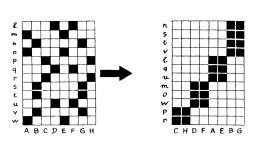
### **Unsupervised Techniques: Cluster Analysis**

Data:  $\{ \boldsymbol{x}_i = (x_{1,i}, x_{2,i}), i = 1, \dots, n \}$ 

Distance matrix  $D_{i,j} = D(\boldsymbol{x}_{c_i}, \boldsymbol{x}_{c_j})$ 

the distance is between clusters, not (only) individuals,

$$D(oldsymbol{x}_{ ext{c}_1}, oldsymbol{x}_{ ext{c}_2}) = \left\{egin{array}{l} \min_{i \in ext{c}_1, j \in ext{c}_2} \{d(oldsymbol{x}_i, oldsymbol{x}_j)\} \ d(oldsymbol{\overline{x}}_{ ext{c}_1}, oldsymbol{\overline{x}}_{ ext{c}_2}) \ \max_{i \in ext{c}_1, j \in ext{c}_2} \{d(oldsymbol{x}_i, oldsymbol{x}_j)\} \end{array}
ight.$$



for some (standard) distance d, e.g. Euclidean ( $\ell_2$ ), Manhattan ( $\ell_1$ ), Jaccard, etc. See also Bertin (1967).



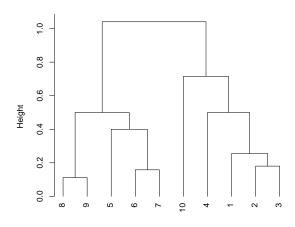
### **Unsupervised Techniques: Cluster Analysis**

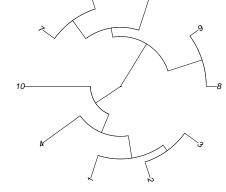
Data:  $\{ \boldsymbol{x}_i = (x_{1,i}, x_{2,i}), i = 1, \dots, n \}$ 

Distance matrix  $D_{i,j} = D(\boldsymbol{x}_{c_i}, \boldsymbol{x}_{c_j})$ 

The standard output is usually a dendrogram.

#### **Cluster Dendrogram**





hclust (\*, "complete")



#### **Unsupervised Techniques**

Data: 
$$\{ \boldsymbol{x}_i = (x_{1,i}, x_{2,i}), i = 1, \dots, n \}$$

 $\boldsymbol{x}_i$ 's are observations from i.i.d random variables  $\boldsymbol{X}_i$  with distribution  $F_{\boldsymbol{p},\boldsymbol{\theta}}$ ,

$$F_{p,\theta}(x) = \underbrace{p_1 \cdot F_{\theta_1}(x)}_{\text{Cluster 1}} + \underbrace{p_2 \cdot F_{\theta_2}(x)}_{\text{Cluster 2}} + \cdots$$

E.g.  $F_{\theta_k}$  is the c.d.f. of a  $\mathcal{N}(\boldsymbol{\mu}_k, \boldsymbol{\Sigma}_k)$  distribution.



#### **Unsupervised Techniques**

Data: 
$$\{ \boldsymbol{x}_i = (x_{1,i}, x_{2,i}), i = 1, \dots, n \}$$

iterative procedure:

- 1. start with k points  $z_1, \dots z_k$
- 2. cluster  $c_j$  are  $\{d(\boldsymbol{x}_i, \boldsymbol{z}_j) \leq d(\boldsymbol{x}_i, \boldsymbol{z}_{j'}), j' \neq j\}$
- 3.  $z_j = \overline{x}_{c_j}$

See Steinhaus (1957)) or Lloyd (1957))

But curse of dimensionality, unhelpful in high dimension



## Datamining, Explantory Analysis, Regression, Statistical Learning, Predictive Modeling, etc

In statistical learning, data are approched with little priori information.

In regression analysis, see Cook & Weisberg (1999)

The primary goal in a regression analysis is to understand, as far as possible with the available data, how the conditional distribution of the response y varies across subpopulations determined by the possible values of the predictor or predictors. Since this is the central idea, it will be helpful to have a conve-

i.e. we would like to get the distribution of the response variable Y conditioning on one (or more) predictors X.

Consider a regression model,  $y_i = m(\mathbf{x}_i) + \varepsilon_i$ , where  $\varepsilon_i$  's are i.i.d.  $\mathcal{N}(0, \sigma^2)$ , possibly linear  $y_i = \mathbf{x}_i^{\mathsf{T}} \boldsymbol{\beta} + \varepsilon_i$ , where  $\varepsilon_i$ 's are (somehow) unpredictible.



#### Machine Learning and 'Statistics'

Machine learning and statistics seem to be very similar, they share the same goals—they both focus on data modeling—but their methods are affected by their cultural differences.

"The goal for a statistician is to predict an interaction between variables with some degree of certainty (we are never 100% certain about anything). Machine learners, on the other hand, want to build algorithms that predict, classify, and cluster with the most accuracy, see Why a Mathematician, Statistician & Machine Learner Solve the Same Problem Differently

Machine learning methods are about algorithms, more than about asymptotic statistical properties.

Validation is not based on mathematical properties, but on properties out of sample: we must use a training sample to train (estimate) model, and a testing sample to compare algorithms (hold out technique).



#### Goldilock Principle: the Mean-Variance Tradeoff

In statistics and in machine learning, there will be parameters and meta-parameters (or tunning parameters. The first ones are estimated, the second ones should be chosen.

See Hill estimator in extreme value theory. X has a Pareto distribution - with index  $\xi$  - above some threshold u if

$$\mathbb{P}[X > x | X > u] = \left(\frac{u}{x}\right)^{\frac{1}{\xi}} \text{ for } x > u.$$

Given a sample  $\boldsymbol{x}$ , consider the Pareto-QQ plot, i.e. the scatterplot

$$\left\{-\log\left(1-\frac{i}{n+1}\right), \log x_{i:n}\right\}_{i=n-k,\cdots,n}$$

for points exceeding  $X_{n-k:n}$ . The slope is  $\xi$ , i.e.

$$\log X_{n-i+1:n} \approx \log X_{n-k:n} + \xi \left( -\log \frac{i}{n+1} - \log \frac{n+1}{k+1} \right)$$



#### Goldilock Principle: the Mean-Variance Tradeoff

Hence, consider estimator

$$\widehat{\xi}_{k} = \frac{1}{k} \sum_{i=0}^{k-1} \log x_{n-i:n} - \log x_{n-k:n}.$$

k is the number of large observations, in the upper tail.

Standard mean-variance tradeoff,

- k large: bias too large, variance too small
- k small: variance too large, bias too small



### Goldilock Principle: the Mean-Variance Tradeoff

Same holds in kernel regression, with bandwidth h (length of neighborhood)

$$\widehat{m}_h(x) = \frac{\sum_{i=1}^n K_h(x - x_i) y_i}{\sum_{i=1}^n K_h(x - x_i)}$$

since

$$\mathbb{E}(Y|X=x) = \int \frac{f(x,y) \cdot y}{f(x)} dy$$

Standard mean-variance tradeoff,

- h large: bias too large, variance too small
- h small: variance too large, bias too small



# Goldilock Principle: the Mean-Variance Tradeoff

More generally, we estimate  $\widehat{\boldsymbol{\theta}}_h$  or  $\widehat{m}_h(\cdot)$ Use the mean squared error for  $\widehat{\boldsymbol{\theta}}_h$ 

$$\mathbb{E}\left[\left(oldsymbol{ heta}-\widehat{oldsymbol{ heta}}_{oldsymbol{h}}
ight)^{2}
ight]$$



or mean integrated squared error  $\widehat{m}_h(\cdot)$ ,

$$\mathbb{E}\left[\int \left(m(\boldsymbol{x}) - \widehat{m}_{\boldsymbol{h}}(\boldsymbol{x})\right)^2 d\boldsymbol{x}\right]$$

In statistics, derive an asymptotic expression for these quantities, and find  $h^*$  that minimizes those.



### Goldilock Principle: the Mean-Variance Tradeoff

For kernel regression, the MISE can be approximated by

$$\frac{\mathbf{h}^4}{4} \left( \int \boldsymbol{x}^\mathsf{T} \boldsymbol{x} K(\boldsymbol{x}) d\boldsymbol{x} \right)^2 \int \left( m''(\boldsymbol{x}) + 2m'(\boldsymbol{x}) \frac{f'(\boldsymbol{x})}{f(\boldsymbol{x})} \right) d\boldsymbol{x} + \frac{1}{nh} \sigma^2 \int K^2(\boldsymbol{x}) d\boldsymbol{x} \int \frac{d\boldsymbol{x}}{f(\boldsymbol{x})} d\boldsymbol{x} \int \frac{d\boldsymbol{x}}{f(\boldsymbol{x})} d\boldsymbol{x} d\boldsymbol{x} d\boldsymbol{x} \int \frac{d\boldsymbol{x}}{f(\boldsymbol{x})} d\boldsymbol{x} d\boldsymbol{x}$$

where f is the density of  $\boldsymbol{x}$ 's. Thus the optimal  $\boldsymbol{h}$  is

$$h^* = n^{-\frac{1}{5}} \left( \frac{\sigma^2 \int K^2(\boldsymbol{x}) d\boldsymbol{x} \int \frac{d\boldsymbol{x}}{f(\boldsymbol{x})}}{\left( \int \boldsymbol{x}^\mathsf{T} \boldsymbol{x} K(\boldsymbol{x}) d\boldsymbol{x} \right)^2 \int \left( \int \boldsymbol{m}''(\boldsymbol{x}) + 2\boldsymbol{m}'(\boldsymbol{x}) \frac{f'(\boldsymbol{x})}{f(\boldsymbol{x})} \right)^2 d\boldsymbol{x}} \right)^{\frac{1}{5}}$$

(hard to get a simple rule of thumb... up to a constant,  $h^* \sim n^{-\frac{1}{5}}$ )

Use bootstrap, or cross-validation to get an optimal h



# Randomization is too important to be left to chance!

Bootstrap (resampling) algorithm is very important (nonparametric monte carlo)

 $\rightarrow$  data (and not model) driven algorithm



### Randomization is too important to be left to chance!

Consider some sample  $\mathbf{x} = (x_1, \dots, x_n)$  and some statistics  $\widehat{\theta}$ . Set  $\widehat{\theta}_n = \widehat{\theta}(\mathbf{x})$ 

Jackknife used to reduce bias: set 
$$\widehat{\theta}_{(-i)} = \widehat{\theta}(\boldsymbol{x}_{(-i)})$$
, and  $\widetilde{\theta} = \frac{1}{n} \sum_{i=1}^{n} \widehat{\theta}_{(-i)}$ 

If 
$$\mathbb{E}(\widehat{\theta}_n) = \theta + O(n^{-1})$$
 then  $\mathbb{E}(\widetilde{\theta}_n) = \theta + O(n^{-2})$ .

See also leave-one-out cross validation, for  $\widehat{m}(\cdot)$ 

$$mse = \frac{1}{n} \sum_{i=1}^{n} [y_i - \widehat{m}_{(-i)}(x_i)]^2$$

Boostrap estimate is based on bootstrap samples: set  $\widehat{\theta}_{(b)} = \widehat{\theta}(\boldsymbol{x}_{(b)})$ , and  $\widetilde{\theta} = \frac{1}{n} \sum_{i=1}^{n} \widehat{\theta}_{(b)}$ , where  $\boldsymbol{x}_{(b)}$  is a vector of size n, where values are drawn from  $\{x_1, \dots, x_n\}$ , with replacement. And then use the law of large numbers...

See Efron (1979).



### Hold-Out, Cross Validation, Bootstrap

Hold-out: Split  $\{1, \dots, n\}$  into T (training) and V (validation)

Train the model on  $\{(y_i, \boldsymbol{x}_i), i \in T\}$  and compute

$$\widehat{R} = \frac{1}{\#(V)} \sum_{i \in V} \ell(y_i, \widehat{m}(\boldsymbol{x}_i))$$

*k*-fold cross validation: Split  $\{1, \dots, n\}$  into  $I_1, \dots, I_k$ . Set  $I_{\overline{j}} = \{1, \dots, n\} \setminus I_j$ 

Train model on  $I_{\overline{j}}$  and compute

$$\widehat{R} = \frac{1}{k} \sum_{j} R_{j} \text{ where } R_{j} = \frac{k}{n} \sum_{i \in I_{j}} \ell(y_{i}, \widehat{m}_{\overline{j}}(\boldsymbol{x}_{i}))$$



### Hold-Out, Cross Validation, Bootstrap

Leave-one-out bootstrap: generate  $I_1, \dots, I_B$  bootstrapped samples from  $\{1,\cdots,n\}$ 

set 
$$n_i = \mathbf{1}_{i \notin I_1} + \dots + \mathbf{1}_{i \notin I_B}$$

$$\widehat{R} = \frac{1}{n} \sum_{i=1}^{n} \frac{1}{n_i} \sum_{b: i \notin I_b} \ell(y_i, \widehat{m}_b(\boldsymbol{x}_i))$$

**Remark** Probability that *i*th raw is not selection  $(1 - n^{-1})^n \to e^{-1} \sim 36.8\%$ , cf training / validation samples (2/3-1/3)



### Statistical Learning and Philosophical Issues

From  $(y_i, x_i)$ , there are different stories behind, see Freedman (2005)

- the causal story:  $x_{j,i}$  is usually considered as independent of the other covariates  $x_{k,i}$ . For all possible  $\boldsymbol{x}$ , that value is mapped to  $m(\boldsymbol{x})$  and a noise is attached,  $\varepsilon$ . The goal is to recover  $m(\cdot)$ , and the residuals are just the difference between the response value and  $m(\boldsymbol{x})$ .
- the conditional distribution story: for a linear model, we usually say that Y given  $\mathbf{X} = \mathbf{x}$  is a  $\mathcal{N}(m(\mathbf{x}), \sigma^2)$  distribution.  $m(\mathbf{x})$  is then the conditional mean. Here  $m(\cdot)$  is assumed to really exist, but no causal assumption is made, only a conditional one.
- the explanatory data story: there is no model, just data. We simply want to summarize information contained in  $\boldsymbol{x}$ 's to get an accurate summary, close to the response (i.e.  $\min\{\ell(\boldsymbol{y}_i, m(\boldsymbol{x}_i))\}$ ) for some loss function  $\ell$ .



### Machine Learning vs. Statistical Modeling

In machine learning, given some dataset  $(x_i, y_i)$ , solve

$$\widehat{m}(\cdot) = \underset{m(\cdot) \in \mathcal{F}}{\operatorname{argmin}} \left\{ \sum_{i=1}^{n} \ell(y_i, m(\boldsymbol{x}_i)) \right\}$$

for some loss functions  $\ell(\cdot, \cdot)$ .

In **statistical modeling**, given some probability space  $(\Omega, \mathcal{A}, \mathbb{P})$ , assume that  $y_i$  are realization of i.i.d. variables  $Y_i$  (given  $\mathbf{X}_i = \mathbf{x}_i$ ) with distribution  $F_i$ . Then solve

$$\widehat{m}(\cdot) = \underset{m(\cdot) \in \mathcal{F}}{\operatorname{argmax}} \left\{ \log \mathcal{L}(m(\boldsymbol{x}); \boldsymbol{y}) \right\} = \underset{m(\cdot) \in \mathcal{F}}{\operatorname{argmax}} \left\{ \sum_{i=1}^{n} \log f(y_i; m(\boldsymbol{x}_i)) \right\}$$

where  $\log \mathcal{L}$  denotes the log-likelihood.



### **Computational Aspects: Optimization**

Econometrics, Statistics and Machine Learning rely on the same object: optimization routines.



Fitting criteria are based on loss functions (also called cost functions). For a quantitative response, a popular one is the quadratic loss,  $\ell(y, m(\boldsymbol{x})) = [y - m(\boldsymbol{x})]^2$ .

Recall that

$$\begin{cases} \mathbb{E}(Y) = \underset{m \in \mathbb{R}}{\operatorname{argmin}} \{ ||Y - m||_{\ell_2}^2 \} = \underset{m \in \mathbb{R}}{\operatorname{argmin}} \{ \mathbb{E}\left( [Y - m]^2 \right) \} \\ \operatorname{Var}(Y) = \underset{m \in \mathbb{R}}{\operatorname{min}} \{ \mathbb{E}\left( [Y - m]^2 \right) \} = \mathbb{E}\left( [Y - \mathbb{E}(Y)]^2 \right) \end{cases}$$

The empirical version is

$$\begin{cases} \overline{y} = \underset{m \in \mathbb{R}}{\operatorname{argmin}} \{ \sum_{i=1}^{n} \frac{1}{n} [y_i - m]^2 \} \\ s^2 = \underset{m \in \mathbb{R}}{\min} \{ \sum_{i=1}^{n} \frac{1}{n} [y_i - m]^2 \} = \sum_{i=1}^{n} \frac{1}{n} [y_i - \overline{y}]^2 \end{cases}$$



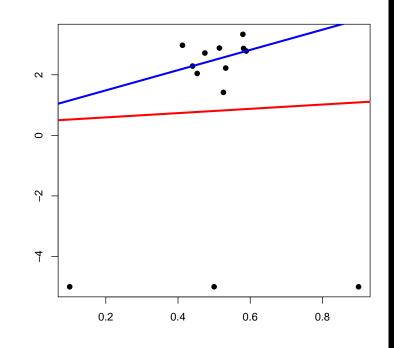
Remark median $(\boldsymbol{y}) = \underset{m \in \mathbb{R}}{\operatorname{argmin}} \left\{ \sum_{i=1}^{n} \frac{1}{n} |y_i - m| \right\}$ 

Quadratic loss function  $\ell(a,b)^2 = (a-b)^2$ ,

$$\sum_{i=1}^{n} (y_i - \boldsymbol{x}^\mathsf{T} \boldsymbol{\beta})^2 = \|\boldsymbol{Y} - \boldsymbol{X} \boldsymbol{\beta}\|_{\ell_2}^2$$

Absolute loss function  $\ell(a,b) = |a-b|$ 

$$\sum_{i=1}^{n} |y_i - \boldsymbol{x}^\mathsf{T} \boldsymbol{\beta}| = \|\boldsymbol{Y} - \boldsymbol{X} \boldsymbol{\beta}\|_{\ell_1}$$





Quadratic loss function  $\ell_2(x,y)^2 = (x-y)^2$ , Absolute loss function  $\ell_1(x,y) = |x-y|$ Quantile loss function  $\ell_{\tau}(x,y) = |(x-y)(\tau - \mathbf{1}_{x < y})|$ Huber loss function

$$\ell_{\tau}(x,y) = \begin{cases} \frac{1}{2}(x-x)^2 & \text{for } |x-y| \le \tau, \\ \tau |x-y| - \frac{1}{2}\tau^2 & \text{otherwise.} \end{cases}$$

i.e. quadratic when  $|x-y| \le \tau$  and linear otherwise.



For classification: misclassification loss function

$$\ell(x,y) = \mathbf{1}_{x \neq y} \text{ or } \ell(x,y) = \mathbf{1}_{\operatorname{sign}(x) \neq \operatorname{sign}(y)}$$

$$\ell_{\tau}(x,y) = \tau \mathbf{1}_{\text{sign}(x) < 0, \text{sign}(y) > 0} + [1 - \tau] \mathbf{1}_{\text{sign}(x) > 0, \text{sign}(y) < 0}$$

For  $\{-1, +1\}$  classes,

Hinge loss ('maximum-margin' classification)  $\ell(x,y) = (1-xy)_+$ 

Logistic/log loss  $\ell(x, y) = \log[1 + e^{-xy}]$ 

Squared Loss  $\ell(x, y) = [x - y]^2 = [1 - xy]^2$ 



#### **Linear Predictors**

In the linear model, least square estimator yields

$$\widehat{m{y}} = m{X}\widehat{m{eta}} = m{\underline{X}}[m{X}^{\mathsf{T}}m{X}]^{-1}m{X}^{\mathsf{T}}m{Y}$$

We have a linear predictor if the fitted value  $\hat{y}$  at point x can be written

$$\widehat{y} = \widehat{m}(oldsymbol{x}) = \sum_{i=1}^n oldsymbol{S}_{oldsymbol{x},i} y_i = oldsymbol{S}_{oldsymbol{x}}^{\mathsf{T}} oldsymbol{y}$$

where  $S_x$  is some vector of weights (called smoother vector), related to a  $n \times n$  smoother matrix,

$$\widehat{m{y}} = m{S}m{y}$$

where prediction is done at points  $x_i$ 's.



### **Degrees of Freedom and Model Complexity**

E.g.

$$\boldsymbol{S}_{\boldsymbol{x}} = \boldsymbol{X}[\boldsymbol{X}^{\mathsf{T}}\boldsymbol{X}]^{-1}\boldsymbol{x}$$

that is related to the hat matrix,  $\hat{y} = Hy$ .

Note that

$$T = \frac{\|\mathbf{S}\mathbf{Y} - \mathbf{H}\mathbf{Y}\|}{\operatorname{trace}([\mathbf{S} - \mathbf{H}]^{\mathsf{T}}[\mathbf{S} - \mathbf{H}])}$$

can be used to test a linear assumtion: if the model is linear, then T has a Fisher distribution.

In the context of linear predictors,  $\operatorname{trace}(S)$  is usually called equivalent number of parameters and is related to n- effective degrees of freedom (as in Ruppert et al. (2003)).



#### **Model Evaluation**

In linear models, the  $R^2$  is defined as the proportion of the variance of the the response y that can be obtained using the predictors.

But maximizing the  $R^2$  usually yields overfit (or unjustified optimism in Berk (2008)).

In linear models, consider the adjusted  $R^2$ ,

$$\overline{R}^2 = 1 - [1 - R^2] \frac{n-1}{n-p-1}$$

where p is the number of parameters (or more generally trace(S)).



#### **Model Evaluation**

Alternatives are based on the Akaike Information Criterion (AIC) and the Bayesian Information Criterion (BIC), based on a penalty imposed on some criteria (the logarithm of the variance of the residuals),

$$AIC = \log\left(\frac{1}{n}\sum_{i=1}^{n}[y_i - \widehat{y}_i]^2\right) + \frac{2p}{n}$$

$$BIC = \log\left(\frac{1}{n}\sum_{i=1}^{n}[y_i - \widehat{y}_i]^2\right) + \frac{\log(n)p}{n}$$

In a more general context, replace p by trace(S)



### Goodhart's Law

'when a measure becomes a target, it ceases to be a good measure', by Charles Goodhart





### Occam's Razor

Between two models which explain as well the data, choose the simplest one



Machine Learning: usually need to tradeoff between the training error and model complexity

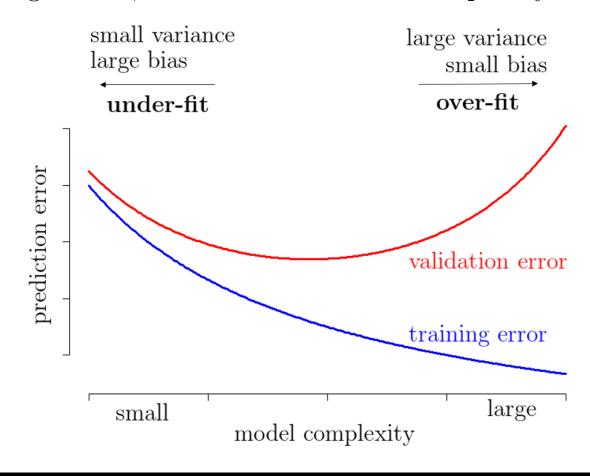
$$\widehat{m} = \underset{m}{\operatorname{argmin}} \left\{ \ell(Y, m(\boldsymbol{X})) + \Omega(m) \right\}$$



### Occam's Razor

$$\widehat{m} = \underset{m}{\operatorname{argmin}} \left\{ \ell(Y, m(\boldsymbol{X}) + \Omega(m)) \right\}$$

where  $\Omega(m)$  is a regularizer, that characterizes the complexity of the model.





#### **Model Evaluation**

One can also consider the expected prediction error (with a probabilistic model)

$$\mathbb{E}[\ell(Y, \widehat{m}(\boldsymbol{X})]$$

We cannot claim (using the law of large number) that

$$\frac{1}{n} \sum_{i=1}^{n} \ell(y_i, \widehat{\boldsymbol{m}}(\boldsymbol{x}_i)) \stackrel{a.s.}{\nrightarrow} \mathbb{E}[\ell(Y, m(\boldsymbol{X}))]$$

since  $\hat{m}$  depends on  $(y_i, x_i)$ 's.

Natural option: use two (random) samples, a training one and a validation one.

Alternative options, use cross-validation, leave-one-out or k-fold.



### **Underfit / Overfit and Variance - Mean Tradeoff**

Goal in predictive modeling: reduce uncertainty in our predictions.

Need more data to get a better knowledge.

Unfortunately, reducing the error of the prediction on a dataset does not generally give a good generalization performance

→ need a training and a validation dataset

# Overfit, Training vs. Validation and Complexity

complexity  $\longleftrightarrow$  polynomial degree



# Overfit, Training vs. Validation and Complexity

complexity  $\longleftrightarrow$  number of neighbors (k)



#### Themes in Data Science

Predictive Capability we want here to have a model that predict well for new observations

Bias-Variance Tradeoff A very smooth prediction has less variance, but a large bias. We need to find a good balance between the bias and the variance

Loss Functions In machine learning, goodness of fit is discussed based on disparities between predicted values, and observed one, based on some loss function

Tuning or Meta Parameters Choice will be made in terms of tuning parameters

Interpretability Does it matter to have a good model if we cannot interpret it?

Coding Issues Most of the time, there are no analytical expression, just an alogrithm that should converge to some (possibly) optimal value

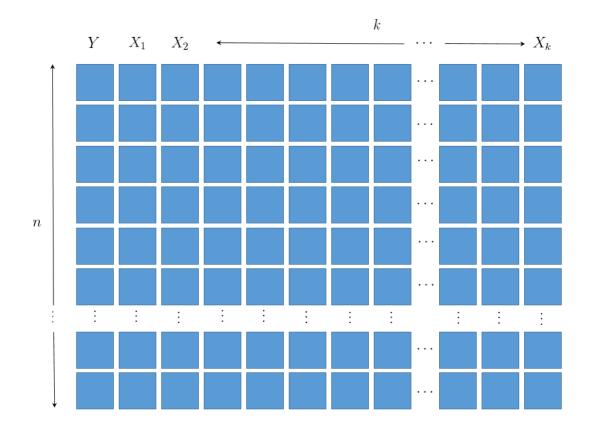
Data Data collection is a crucial issue (but will not be discussed here)



### **Scalability Issues**

Dealing with big (or massive) datasets, large number of observations (n) and/or large number of predictors (features or covariates, k).

Ability to parallelize algorithms might be important (map-reduce).



n can be large, but limited (portfolio size) large variety k large volume nk

 $\rightarrow$  Feature Engineering



# Part 3. **Application to Classification**





#### **Econometric Based Models in Actuarial Science**

Consider an i.i.d. sample  $\{y_1, \dots, y_n\}$  with  $y_i \in \{0, 1\}$ ,

$$\mathbb{P}(Y_i = y_i) = \pi^{y_i} [1 - \pi]^{1 - y_i}, \text{ with } y_i \in \{0, 1\}.$$

where  $\pi \in [0,1]$ , so that  $\mathbb{P}(Y_i = 1) = \pi$  and  $\mathbb{P}(Y_i = 0) = 1 - \pi$ .

The likelihood is

$$\mathcal{L}(\pi; \boldsymbol{y}) = \prod_{i=1}^{n} \mathbb{P}(Y_i = y_i) = \prod_{i=1}^{n} \pi^{y_i} [1 - \pi]^{1 - y_i}$$

and the log-likelihood is

$$\log \mathcal{L}(\pi; \boldsymbol{y}) = \sum_{i=1}^{n} y_i \log[\pi] + (1 - y_i) \log[1 - \pi]$$

The first order condition is

$$\frac{\partial \log \mathcal{L}(\pi; \boldsymbol{y})}{\partial \pi} = \sum_{i=1}^{n} \frac{y_i}{\pi} - \frac{1 - y_i}{1 - \pi} = 0, \text{ i.e. } \pi^* = \overline{y}.$$



#### **Econometric Based Models in Actuarial Science**

Assume that  $\mathbb{P}(Y_i = 1) = \pi_i$ ,

$$logit(\pi_i) = \mathbf{X}_i' \boldsymbol{\beta}, \text{ where } logit(\pi_i) = log\left(\frac{\pi_i}{1 - \pi_i}\right),$$

or

$$\pi_i = \operatorname{logit}^{-1}(\boldsymbol{X}_i'\boldsymbol{\beta}) = \frac{\exp[\boldsymbol{X}_i'\boldsymbol{\beta}]}{1 + \exp[\boldsymbol{X}_i^{\mathsf{T}}\boldsymbol{\beta}]}.$$

The log-likelihood is

$$\log \mathcal{L}(\beta) = \sum_{i=1}^{n} y_i \log(\pi_i) + (1 - y_i) \log(1 - \pi_i) = \sum_{i=1}^{n} y_i \log(\pi_i(\beta)) + (1 - y_i) \log(1 - \pi_i(\beta))$$

and the first order conditions are solved numerically

$$\frac{\partial \log \mathcal{L}(\boldsymbol{\beta})}{\partial \beta_k} = \sum_{i=1}^n X_{k,i} [y_i - \pi_i(\boldsymbol{\beta})] = 0.$$



# **Logistic Classification**

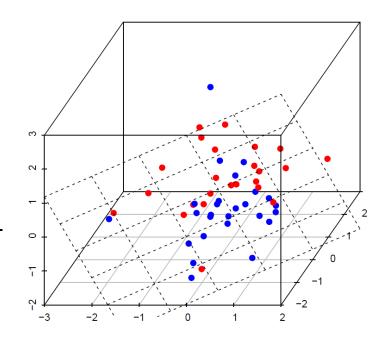
It is a linear classifier since we have a linear separation between the •'s and the •'s.

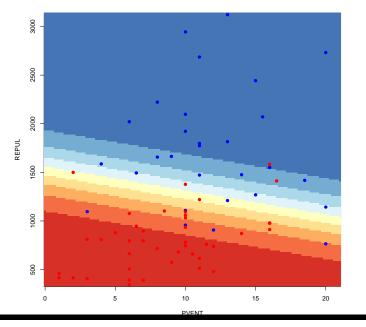
Let 
$$m(\boldsymbol{x}) = \mathbb{E}(Y|\boldsymbol{X} = \boldsymbol{x})$$
.

With a logistic regression, we can get a prediction

$$\widehat{m}(\boldsymbol{x}) = \frac{\exp[\boldsymbol{x}^\mathsf{T} \widehat{\boldsymbol{\beta}}]}{1 + \exp[\boldsymbol{x}^\mathsf{T} \widehat{\boldsymbol{\beta}}]}$$

Is that the 'best' model we can get from the data? What if n and/or k are very large?







### Why a Logistic and not a Probit Regression?

Bliss (1934) suggested a model such that

$$\mathbb{P}(Y = 1 | \boldsymbol{X} = \boldsymbol{x}) = H(\boldsymbol{x}^\mathsf{T} \boldsymbol{\beta}) \text{ where } H(\cdot) = \Phi(\cdot)$$

the c.d.f. of the  $\mathcal{N}(0,1)$  distribution. This is the probit model. This yields a latent model,  $y_i = \mathbf{1}(y_i^* > 0)$  where

$$y_i^{\star} = x_i^{\mathsf{T}} \boldsymbol{\beta} + \varepsilon_i$$
 is a nonobservable score.

In the logistic regression, we model the odds ratio,

$$\frac{\mathbb{P}(Y=1|\boldsymbol{X}=\boldsymbol{x})}{\mathbb{P}(Y\neq1|\boldsymbol{X}=\boldsymbol{x})} = \exp[\boldsymbol{x}^\mathsf{T}\boldsymbol{\beta}]$$

$$\mathbb{P}(Y = 1 | \boldsymbol{X} = \boldsymbol{x}) = H(\boldsymbol{x}^\mathsf{T} \boldsymbol{\beta}) \text{ where } H(\cdot) = \frac{\exp[\cdot]}{1 + \exp[\cdot]}$$

which is the c.d.f. of the logistic variable, see Verhulst (1845)

 Table 3.2 Transformation of percentages to probits

 %
 0
 1
 2
 3
 4
 5
 6
 7
 8
 9

 0
 —
 2.67
 2.95
 3.12
 3.25
 3.36
 3.45
 3.52
 3.59
 3.60

 10
 3.72
 3.77
 3.82
 3.87
 3.92
 3.06
 4.01
 4.05
 4.08
 4.12

 20
 4.16
 4.19
 4.23
 4.20
 4.29
 4.33
 4.36
 4.39
 4.42
 4.45

 30
 4.48
 4.50
 4.53
 4.50
 4.59
 4.01
 4.04
 4.07
 4.69
 4.12

 40
 4.75
 4.77
 4.80
 4.82
 4.85
 4.87
 4.90
 4.92
 4.95
 4.97

 50
 5.00
 5.03
 5.05
 5.08
 5.10
 5.13
 5.15
 5.18
 5.20
 5.23

 60
 5.25
 5.28
 5.31
 5.33
 5.30
 5.67

Soit p la population : représentons par dp l'accroissement infiniment petit qu'elle reçoit pendant un temps infiniment court dt. Si la population croissait en progression géométrique, nous aurions l'équation  $\frac{dp}{dt} = mp$ . Mais comme la vitesse d'accroissement de la population est retardée par l'augmentation même du nombre des habitans, nous devrons retrancher de mp une fonction inconnue de p; de manière que la formule à intégrer deviendra

$$\frac{dp}{dt} = mp - \varphi(p)$$

L'hypothèse la plus simple que l'on puisse faire sur la forme de la fonction  $\varphi$ , est de supposer  $\varphi$   $(p) = np^2$ . On trouve alors pour intégrale de l'équation ci-dessus

$$t = \frac{1}{m} \left[ \log p - \log (m - np) \right] + \text{constante},$$

et il suffira de trois observations pour déterminer les deux coefficiens constans m et n et la constante arbitraire.

En résolvant la dernière équation par rapport à p, il vient

$$p = \frac{mp' e^{mt}}{np' e^{mt} + m - np'} \cdot \dots$$
 (1)

en désignant par p' la population qui répond à t = 0, et par e la base des logarithmes népériens. Si l'on fait  $t = \infty$ , on voit que la valeur de p correspondante est  $P = \frac{m}{n}$ . Telle est donc la limite supérieure de la population.



#### **Predictive Classifier**

To go from a score to a class:

if 
$$s(\boldsymbol{x}) > s$$
, then  $\widehat{Y}(\boldsymbol{x}) = 1$  and  $s(\boldsymbol{x}) \leq s$ , then  $\widehat{Y}(\boldsymbol{x}) = 0$ 

Plot 
$$TP(s) = \mathbb{P}[\widehat{Y} = 1|Y = 1]$$
 against  $FP(s) = \mathbb{P}[\widehat{Y} = 1|Y = 0]$ 



### Comparing Classifiers: Accuracy and Kappa

Kappa statistic  $\kappa$  compares an Observed Accuracy with an Expected Accuracy (random chance), see Landis & Koch (1977).

	Y = 0	Y = 1	
$\widehat{Y} = 0$	TN	FN	TN+FN
$\widehat{Y} = 1$	FP	TP	FP+TP
	TN+FP	FN+TP	n

See also Observed and Random Confusion Tables

$$Y = 0$$
  $Y = 1$ 
 $Y = 0$   $Y = 1$ 
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total accuracy = 
$$\frac{TP + TN}{n} \sim 90.14\%$$

random accuracy = 
$$\frac{[TN+FP]\cdot[TP+FN]+[TP+FP]\cdot[TN+FN]}{n^2}\sim 51.93\%$$

$$\kappa = \frac{\text{total accuracy} - \text{random accuracy}}{1 - \text{random accuracy}} \sim 79.48\%$$



### On Model Selection

Consider predictions obtained from a linear model and a nonlinear model, either on the training sample, or on a validation sample,



# Penalization and Support Vector Machines

SVMs were developed in the 90's based on previous work, from Vapnik & Lerner (1963), see also Vailant (1984).

Assume that points are linearly separable, i.e. there is  $\omega$  and b such that

$$Y = \begin{cases} +1 & \text{if } \boldsymbol{\omega}^{\mathsf{T}} \boldsymbol{x} + b > 0 \\ -1 & \text{if } \boldsymbol{\omega}^{\mathsf{T}} \boldsymbol{x} + b < 0 \end{cases}$$

Problem: infinite number of solutions, need a good one, that separate the data, (somehow) far from the data.

maximize the distance s.t.  $H_{\omega,b}$  separates  $\pm 1$  points, i.e.

$$\min \left\{ \frac{1}{2} \boldsymbol{\omega}^\mathsf{T} \boldsymbol{\omega} \right\} \text{ s.t. } Y_i(\boldsymbol{\omega}^\mathsf{T} \boldsymbol{x}_i + b) \ge 1, \ \forall i.$$



## Penalization and Support Vector Machines

Define support vectors as observations such that

$$|\boldsymbol{\omega}^\mathsf{T} \boldsymbol{x}_i + b| = 1$$

The margin is the distance between hyperplanes defined by support vectors. The distance from support vectors to  $H_{\omega,b}$  is  $\|\omega\|^{-1}$ 

Now, what about the non-separable case?

Here, we cannot have  $y_i(\boldsymbol{\omega}^\mathsf{T}\boldsymbol{x}_i + b) \geq 1 \ \forall i$ .



## Penalization and Support Vector Machines

Thus, introduce slack variables,

$$\begin{cases} \boldsymbol{\omega}^{\mathsf{T}} \boldsymbol{x}_i + b \ge +1 - \xi_i \text{ when } y_i = +1 \\ \boldsymbol{\omega}^{\mathsf{T}} \boldsymbol{x}_i + b \le -1 + \xi_i \text{ when } y_i = -1 \end{cases}$$

where  $\xi_i \geq 0 \ \forall i$ . There is a classification error when  $\xi_i > 1$ .

The idea is then to solve

$$\min \left\{ \frac{1}{2} \boldsymbol{\omega}^{\mathsf{T}} \boldsymbol{\omega} + \boldsymbol{C} \mathbf{1}^{\mathsf{T}} \mathbf{1}_{\boldsymbol{\xi} > 1} \right\}, \text{ instead of } \min \left\{ \frac{1}{2} \boldsymbol{\omega}^{\mathsf{T}} \boldsymbol{\omega} \right\}$$



## Support Vector Machines, with a Linear Kernel

So far,

$$d(x_0, H_{\omega,b}) = \min_{x \in H_{\omega,b}} \{ ||x_0 - x||_{\ell_2} \}$$

where  $\|\cdot\|_{\ell_2}$  is the Euclidean  $(\ell_2)$  norm,

$$\|x_0 - x\|_{\ell_2} = \sqrt{(x_0 - x) \cdot (x_0 - x)} = \sqrt{x_0 \cdot x_0 - 2x_0 \cdot x + x \cdot x}$$

More generally,

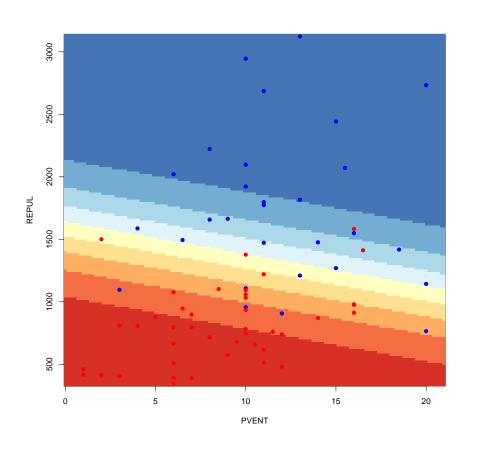
$$d(\boldsymbol{x}_0, H_{\boldsymbol{\omega}, b}) = \min_{\boldsymbol{x} \in H_{\boldsymbol{\omega}, b}} \{ \|\boldsymbol{x}_0 - \boldsymbol{x}\|_k \}$$

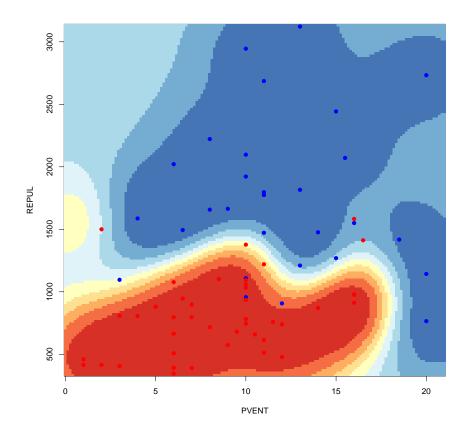
where  $\|\cdot\|_k$  is some kernel-based norm,

$$\|x_0 - x\|_k = \sqrt{k(x_0, x_0) - 2k(x_0, x) + k(x \cdot x)}$$



# Support Vector Machines, with a Non Linear Kernel

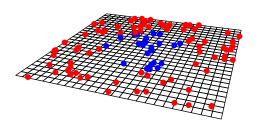


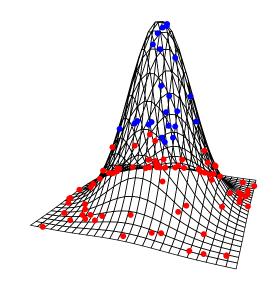




#### **Heuristics on SVMs**

An interpretation is that data aren't linearly seperable in the original space, but might be separare by some kernel transformation,







### Penalization and Mean Square Error

Consider the quadratic loss function,  $\ell(\theta, \hat{\theta}) = (\theta - \hat{\theta})^2$ , the risk function becomes the mean squared error of the estimate,

$$R(\theta, \hat{\theta}) = \mathbb{E}(\theta - \hat{\theta})^2 = \underbrace{[\theta - \mathbb{E}(\hat{\theta})]^2}_{\text{bias}^2} + \underbrace{\mathbb{E}(\mathbb{E}[\hat{\theta}] - \hat{\theta})^2}_{\text{variance}}$$

Get back to the intial example,  $y_i \in \{0, 1\}$ , with  $p = \mathbb{P}(Y = 1)$ .

Consider the estimate that minimizes the mse, that can be writen  $\hat{p} = (1 - \alpha)\bar{y}$ , then

$$\operatorname{mse}(\widehat{p}) = \alpha^2 p^2 + (1 - \alpha)^2 \frac{p(1 - p)}{n}$$

then 
$$\alpha^* = \frac{1-p}{1+(n-1)p}$$
.

i.e.unbiased estimators have nice mathematical properties, but can be improved.



#### **Linear Model**

Consider some linear model  $y_i = \boldsymbol{x}_i^\mathsf{T} \boldsymbol{\beta} + \varepsilon_i$  for all  $i = 1, \dots, n$ .

Assume that  $\varepsilon_i$  are i.i.d. with  $\mathbb{E}(\varepsilon) = 0$  (and finite variance). Write

$$\underbrace{\begin{pmatrix} y_1 \\ \vdots \\ y_n \end{pmatrix}}_{\boldsymbol{y}, n \times 1} = \underbrace{\begin{pmatrix} 1 & x_{1,1} & \cdots & x_{1,k} \\ \vdots & \vdots & \ddots & \vdots \\ 1 & x_{n,1} & \cdots & x_{n,k} \end{pmatrix}}_{\boldsymbol{X}, n \times (k+1)} \underbrace{\begin{pmatrix} \beta_0 \\ \beta_1 \\ \vdots \\ \beta_k \end{pmatrix}}_{\boldsymbol{\beta}, (k+1) \times 1} + \underbrace{\begin{pmatrix} \varepsilon_1 \\ \vdots \\ \varepsilon_n \end{pmatrix}}_{\boldsymbol{\varepsilon}, n \times 1}.$$

Assuming  $\boldsymbol{\varepsilon} \sim \mathcal{N}(\mathbf{0}, \sigma^2 \mathbb{I})$ , the maximum likelihood estimator of  $\boldsymbol{\beta}$  is

$$\widehat{\boldsymbol{\beta}} = \operatorname{argmin}\{\|\boldsymbol{y} - \boldsymbol{X}^\mathsf{T} \boldsymbol{\beta}\|_{\ell_2}\} = (\boldsymbol{X}^\mathsf{T} \boldsymbol{X})^{-1} \boldsymbol{X}^\mathsf{T} \boldsymbol{y}$$

... under the assumption that  $X^{\mathsf{T}}X$  is a full-rank matrix.

What if  $X_i^\mathsf{T} X$  cannot be inverted? Then  $\widehat{\boldsymbol{\beta}} = [X^\mathsf{T} X]^{-1} X^\mathsf{T} y$  does not exist, but  $\widehat{\boldsymbol{\beta}}_{\lambda} = [\boldsymbol{X}^{\mathsf{T}} \boldsymbol{X} + \boldsymbol{\lambda} \mathbb{I}]^{-1} \boldsymbol{X}^{\mathsf{T}} \boldsymbol{y} \text{ always exist if } \boldsymbol{\lambda} > 0.$ 



#### **Ridge Regression**

The estimator  $\widehat{\boldsymbol{\beta}} = [\boldsymbol{X}^{\mathsf{T}}\boldsymbol{X} + \lambda \mathbb{I}]^{-1}\boldsymbol{X}^{\mathsf{T}}\boldsymbol{y}$  is the Ridge estimate obtained as solution of

$$\widehat{\boldsymbol{\beta}} = \operatorname*{argmin}_{\boldsymbol{\beta}} \left\{ \sum_{i=1}^{n} [y_i - \beta_0 - \boldsymbol{x}_i^\mathsf{T} \boldsymbol{\beta}]^2 + \lambda \underbrace{\|\boldsymbol{\beta}\|_{\ell_2}}_{\mathbf{1}^\mathsf{T} \boldsymbol{\beta}^2} \right\}$$

for some tuning parameter  $\lambda$ . One can also write

$$\widehat{\boldsymbol{\beta}} = \operatorname*{argmin}_{\boldsymbol{\beta}; \|\boldsymbol{\beta}\|_{\ell_2} \leq s} \{ \|\boldsymbol{Y} - \boldsymbol{X}^\mathsf{T} \boldsymbol{\beta}\|_{\ell_2} \}$$

**Remark** Note that we solve  $\widehat{\beta} = \underset{\beta}{\operatorname{argmin}} \{ \operatorname{objective}(\beta) \}$  where

objective(
$$\beta$$
) =  $\mathcal{L}(\beta)$  +  $\mathcal{R}(\beta)$  training loss regularization



### Going further on sparcity issues

In severall applications, k can be (very) large, but a lot of features are just noise:  $\beta_j = 0$  for many j's. Let s denote the number of relevent features, with s << k, cf Hastie, Tibshirani & Wainwright (2015),

$$s = \operatorname{card}\{S\} \text{ where } S = \{j; \beta_j \neq 0\}$$

The model is now  $y = X_{\mathcal{S}}^{\mathsf{T}} \beta_{\mathcal{S}} + \varepsilon$ , where  $X_{\mathcal{S}}^{\mathsf{T}} X_{\mathcal{S}}$  is a full rank matrix.



### Going further on sparcity issues

Define 
$$\|\boldsymbol{a}\|_{\ell_0} = \sum \mathbf{1}(|a_i| > 0)$$
. Ici dim $(\boldsymbol{\beta}) = s$ .

We wish we could solve

$$\widehat{\boldsymbol{\beta}} = \operatorname*{argmin}_{\boldsymbol{\beta}; \|\boldsymbol{\beta}\|_{\ell_0} \leq s} \{ \|\boldsymbol{Y} - \boldsymbol{X}^\mathsf{T} \boldsymbol{\beta}\|_{\ell_2} \}$$

**Problem**: it is usually not possible to describe all possible constraints, since  $\binom{s}{k}$  coefficients should be chosen here (with k (very) large).

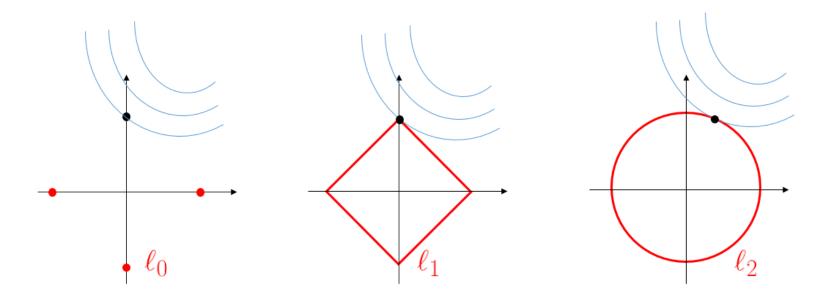
Idea: solve the dual problem

$$\widehat{\boldsymbol{\beta}} = \operatorname*{argmin}_{\boldsymbol{\beta}; \|\boldsymbol{Y} - \boldsymbol{X}^{\mathsf{T}} \boldsymbol{\beta}\|_{\ell_2} \leq h} \{\|\boldsymbol{\beta}\|_{\ell_0}\}$$

where we might convexify the  $\ell_0$  norm,  $\|\cdot\|_{\ell_0}$ .



# Regularization $\ell_0$ , $\ell_1$ and $\ell_2$



$$\min\{\|\boldsymbol{\beta}\|_{\boldsymbol{\ell_{\star}}}\}$$
 subject to  $\|\boldsymbol{Y} - \boldsymbol{X}^{\mathsf{T}}\boldsymbol{\beta}\|_{\ell_{2}} \leq h$ 



## Going further on sparcity issues

On  $[-1,+1]^k$ , the convex hull of  $\|\boldsymbol{\beta}\|_{\ell_0}$  is  $\|\boldsymbol{\beta}\|_{\ell_1}$ 

On  $[-a, +a]^k$ , the convex hull of  $\|\boldsymbol{\beta}\|_{\ell_0}$  is  $a^{-1}\|\boldsymbol{\beta}\|_{\ell_1}$ 

Hence,

$$\widehat{oldsymbol{eta}} = \mathop{\mathrm{argmin}}_{oldsymbol{eta}; \|oldsymbol{eta}\|_{\ell_1} \leq \widetilde{s}} \{ \|oldsymbol{Y} - oldsymbol{X}^\mathsf{T} oldsymbol{eta}\|_{\ell_2} \}$$

is equivalent (Kuhn-Tucker theorem) to the Lagragian optimization problem

$$\widehat{\boldsymbol{\beta}} = \operatorname{argmin}\{\|\boldsymbol{Y} - \boldsymbol{X}^{\mathsf{T}}\boldsymbol{\beta}\|_{\ell_2} + \lambda \|\boldsymbol{\beta}\|_{\ell_1}\}$$



## LASSO Least Absolute Shrinkage and Selection Operator

$$\widehat{\boldsymbol{\beta}} \in \operatorname{argmin}\{\|\boldsymbol{Y} - \boldsymbol{X}^\mathsf{T}\boldsymbol{\beta}\|_{\ell_2} + \lambda \|\boldsymbol{\beta}\|_{\ell_1}\}$$

is a convex problem (several algorithms\*), but not strictly convex (no unicity of the minimum). Nevertheless, predictions  $\hat{y} = x^{\mathsf{T}} \hat{\beta}$  are unique

\* MM, minimize majorization, coordinate descent Hunter (2003).



### **Optimal LASSO Penalty**

Use cross validation, e.g. K-fold,

$$\widehat{\boldsymbol{eta}}_{(-k)}(\lambda) = \operatorname{argmin} \left\{ \sum_{i 
ot\in \mathcal{I}_k} [y_i - \boldsymbol{x}_i^\mathsf{T} \boldsymbol{eta}]^2 + \lambda \| \boldsymbol{eta} \| 
ight\}$$

then compute the sum of the squared errors,

$$Q_k(\lambda) = \sum_{i \in \mathcal{I}_k} [y_i - \boldsymbol{x}_i^\mathsf{T} \widehat{\boldsymbol{\beta}}_{(-k)}(\lambda)]^2$$

and finally solve

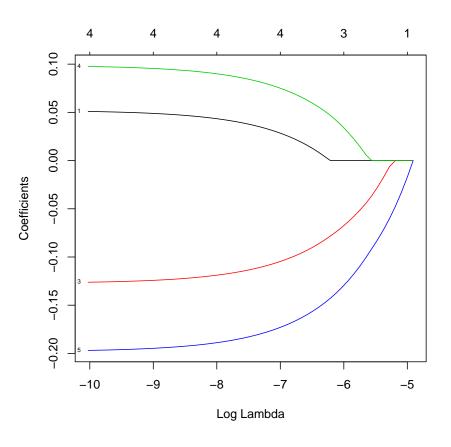
$$\lambda^* = \operatorname{argmin} \left\{ \overline{Q}(\lambda) = \frac{1}{K} \sum_k Q_k(\lambda) \right\}$$

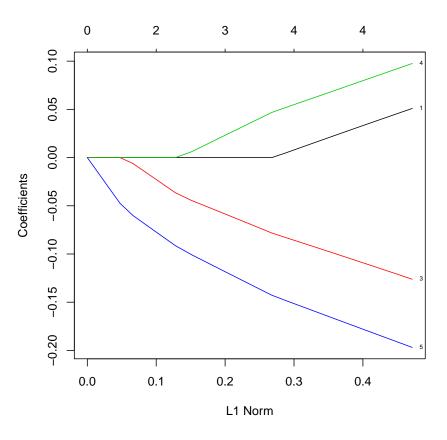
Note that this might overfit, so Hastie, Tibshiriani & Friedman (2009) suggest the largest  $\lambda$  such that

$$\overline{Q}(\lambda) \le \overline{Q}(\lambda^*) + \operatorname{se}[\lambda^*] \text{ with } \operatorname{se}[\lambda]^2 = \frac{1}{K^2} \sum_{k=1}^K [Q_k(\lambda) - \overline{Q}(\lambda)]^2$$



# **LASSO**







#### Penalization and GLM's

The logistic regression is based on empirical risk, when  $y \in \{0, 1\}$ 

$$-\frac{1}{n} \sum_{i=1}^{n} \left( y_i \boldsymbol{x}_i^\mathsf{T} \boldsymbol{\beta} - \log[1 + \exp(\boldsymbol{x}_i^\mathsf{T} \boldsymbol{\beta})] \right)$$

or, if  $y \in \{-1, +1\}$ ,

$$\frac{1}{n} \sum_{i=1}^{n} \log \left[ 1 + \exp(y_i \boldsymbol{x}_i^\mathsf{T} \boldsymbol{\beta}) \right].$$

A regularized version with the  $\ell_1$  norm is the LASSO logistic regression

$$\frac{1}{n} \sum_{i=1}^{n} \log \left[ 1 + \exp(y_i \boldsymbol{x}_i^\mathsf{T} \boldsymbol{\beta}) \right] + \lambda \|\boldsymbol{\beta}\|_1$$

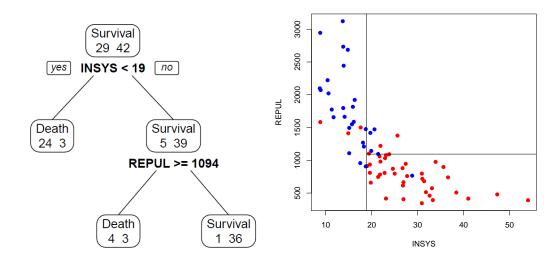
or more generaly, with smoothing functions

$$\frac{1}{n} \sum_{i=1}^{n} \log \left[ 1 + \exp(y_i g(\boldsymbol{x}_i)) \right] + \lambda ||g||$$



## Classification (and Regression) Trees, CART

one of the predictive modelling approaches used in statistics, data mining and machine learning [...] In tree structures, leaves represent class labels and branches represent conjunctions of features that lead to those class labels. (Source: wikipedia).

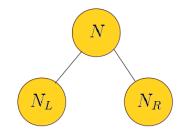




## Classification (and Regression) Trees, CART

To split N into two  $\{N_L, N_R\}$ , consider

$$\mathcal{I}(N_L, N_R) = \sum_{x \in \{L, R\}} \frac{n_x}{n} \mathcal{I}(N_x)$$



e.g. Gini index (used originally in CART, see Breiman et al. (1984))

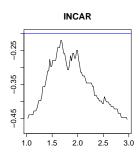
$$gini(N_L, N_R) = -\sum_{x \in \{L, R\}} \frac{n_x}{n} \sum_{y \in \{0, 1\}} \frac{n_{x,y}}{n_x} \left(1 - \frac{n_{x,y}}{n_x}\right)$$

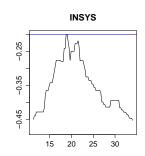
and the cross-entropy (used in C4.5 and C5.0)

entropy
$$(N_L, N_R) = -\sum_{x \in \{L,R\}} \frac{n_x}{n} \sum_{y \in \{0,1\}} \frac{n_{x,y}}{n_x} \log\left(\frac{n_{x,y}}{n_x}\right)$$

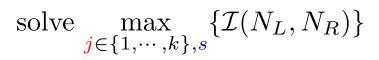


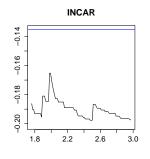
# Classification (and Regression) Trees, CART

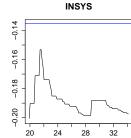


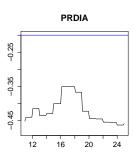


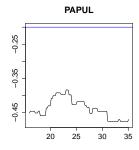
$$N_L: \{x_{i,j} \le s\} \quad N_R: \{x_{i,j} > s\}$$

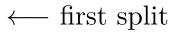


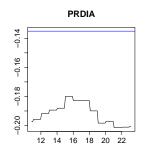


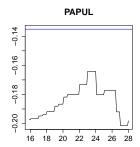


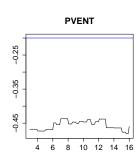


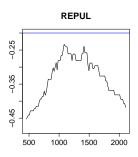




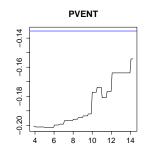


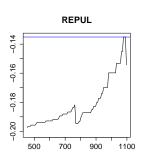














### **Pruning Trees**

One can grow a big tree, until leaves have a (preset) small number of observations, and then possibly go back and prune branches (or leaves) that do not improve gains on good classification sufficiently.

Or we can decide, at each node, whether we split, or not.

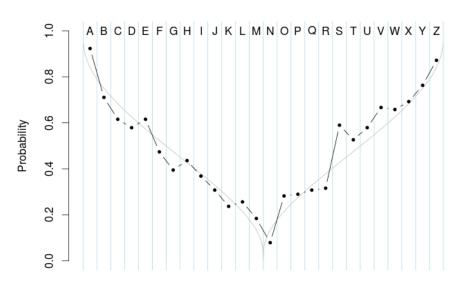
In trees, overfitting increases with the number of steps, and leaves. Drop in impurity at node N is defined as

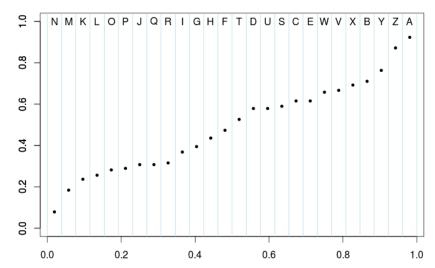
$$\Delta \mathcal{I}(N_L, N_R) = \mathcal{I}(N) - \mathcal{I}(N_L, N_R) = \mathcal{I}(N) - \left(\frac{n_L}{n} \mathcal{I}(N_L) - \frac{n_R}{n} \mathcal{I}(N_R)\right)$$



# (Fast) Trees with Categorical Features

Consider some simple categorical covariate,  $x \in \{A, B, C, \dots, Y, Z\}$ , defined from a continuous latent variable  $\widetilde{x} \sim \mathcal{U}([0, 1])$ .





Compute 
$$\overline{y}(x) = \frac{1}{n_x} \sum_{i:x_i=x} y_i \approx \mathbb{E}[Y|X=x]$$
 and sort them

$$\overline{y}(x_{1:26}) \le \overline{y}(x_{2:26}) \le \dots \le \overline{y}(x_{25:26}) \le \overline{y}(x_{26:26}).$$

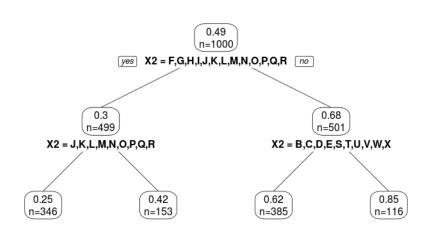


# (Fast) Trees with Categorical Features

Then the split is done base on sample

$$x \in \{x_{1:26}, \cdots, x_{j:26}\}$$

vs. 
$$x \in \{x_{j+1:26}, \cdots, x_{26:26}\}$$





#### **Bagging**

Bootstrapped Aggregation (Bagging), is a machine learning ensemble meta-algorithm designed to improve the stability and accuracy of machine learning algorithms used in statistical classification (Source: wikipedia).

It is an ensemble method that creates multiple models of the same type from different sub-samples of the same dataset [boostrap]. The predictions from each separate model are combined together to provide a superior result [aggregation].

 $\rightarrow$  can be used on any kind of model, but interesting for trees, see Breiman (1996)

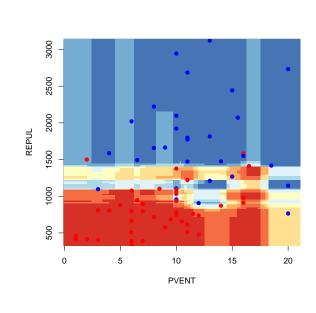
Boostrap can be used to define the concept of margin,

margin<sub>i</sub> = 
$$\frac{1}{B} \sum_{b=1}^{B} \mathbf{1}(\hat{y}_i = y_i) - \frac{1}{B} \sum_{b=1}^{B} \mathbf{1}(\hat{y}_i \neq y_i)$$

**Remark** Probability that *i*th raw is not selection  $(1 - n^{-1})^n \to e^{-1} \sim 36.8\%$ , cf training / validation samples (2/3-1/3)



## Bagging: Bootstrap Aggregation



For classes, 
$$\tilde{m}(\boldsymbol{x}) = \underset{y}{\operatorname{argmax}} \sum_{b=1}^{B} \mathbf{1}(y = \hat{m}^{(b)}).$$

For probabilities,

$$\tilde{m}(\mathbf{x}) = \frac{1}{n} \sum_{b=1}^{B} \hat{m}^{(b)}(\mathbf{x}) = \frac{1}{n} \sum_{b=1}^{B} \sum_{j=1}^{k_b} y_i \mathbf{1}(\mathbf{x}_i \in C_j).$$



## Model Selection and Gini/Lorentz (on incomes)

Consider an ordered sample  $\{y_1, \dots, y_n\}$ , then Lorenz curve is

$$\{F_i, L_i\}$$
 with  $F_i = \frac{i}{n}$  and  $L_i = \frac{\sum_{j=1}^i y_j}{\sum_{j=1}^n y_j}$ 

The theoretical curve, given a distribution F, is

$$u \mapsto L(u) = \frac{\int_{-\infty}^{F^{-1}(u)} t dF(t)}{\int_{-\infty}^{+\infty} t dF(t)}$$

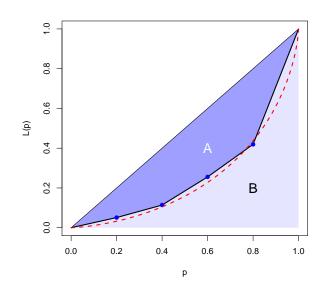
see Gastwirth (1972)

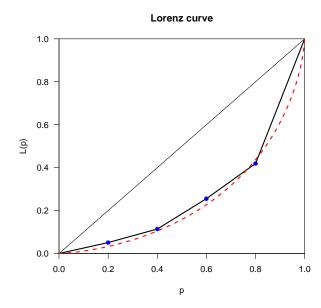


## Model Selection and Gini/Lorentz

Gini index is the ratio of the areas  $\frac{A}{A+B}$ . Thus,

$$G = \frac{2}{n(n-1)\overline{x}} \sum_{i=1}^{n} i \cdot x_{i:n} - \frac{n+1}{n-1}$$
$$= \frac{1}{\mathbb{E}(Y)} \int_{0}^{\infty} F(y)(1 - F(y)) dy$$







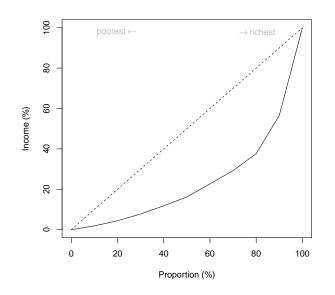
#### **Model Selection**

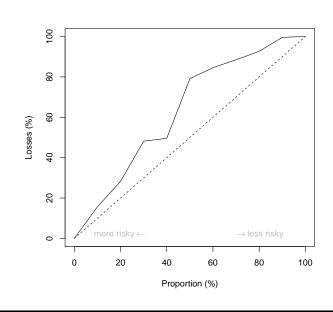
Consider an ordered sample  $\{y_1, \dots, y_n\}$  of incomes, with  $y_1 \leq y_2 \leq \dots \leq y_n$ , then Lorenz curve is

$$\{F_i, L_i\}$$
 with  $F_i = \frac{i}{n}$  and  $L_i = \frac{\sum_{j=1}^i y_j}{\sum_{j=1}^n y_j}$ 

We have observed losses  $y_i$  and premiums  $\widehat{\pi}(\boldsymbol{x}_i)$ . Consider an ordered sample by the model, see Frees, Meyers & Cummins (2014),  $\widehat{\pi}(\boldsymbol{x}_1) \geq \widehat{\pi}(\boldsymbol{x}_2) \geq \cdots \geq \widehat{\pi}(\boldsymbol{x}_n)$ , then plot

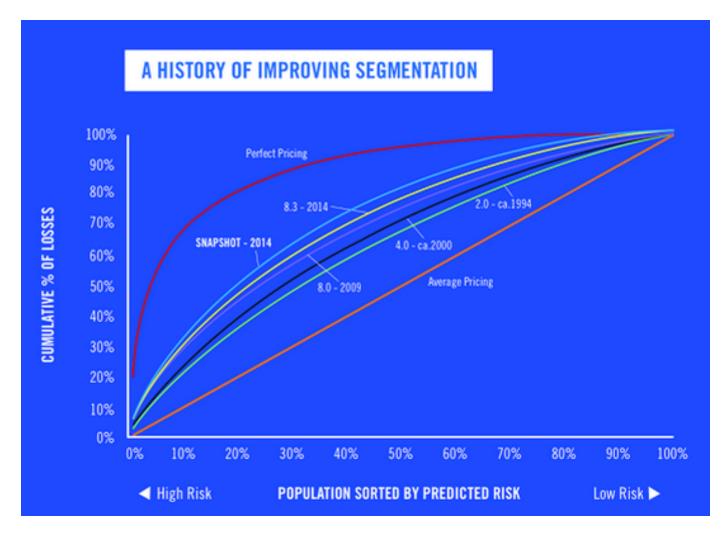
$$\{F_i, L_i\}$$
 with  $F_i = \frac{i}{n}$  and  $L_i = \frac{\sum_{j=1}^i y_j}{\sum_{j=1}^n y_j}$ 







#### **Model Selection**



See Frees et al. (2010) or Tevet (2013).



Part 4. Small Data and Bayesian Philosophy



"it's time to adopt modern Bayesian data analysis as standard procedure in our scientific practice and in our educational curriculum. Three reasons:

- 1. Scientific disciplines from astronomy to zoology are moving to Bayesian analysis. We should be leaders of the move, not followers.
- 2. Modern Bayesian methods provide richer information, with greater flexibility and broader applicability than 20th century methods. Bayesian methods are intellectually coherent and intuitive.
  - Bayesian analyses are readily computed with modern software and hardware.
- 3. Null-hypothesis significance testing (NHST), with its reliance on p values, has many problems.
  - There is little reason to persist with NHST now that Bayesian methods are accessible to everyone.

My conclusion from those points is that we should do whatever we can to encourage the move to Bayesian data analysis." John Kruschke,

(quoted in Meyers & Guszcza (2013))



## Bayes vs. Frequentist, inference on heads/tails

Consider some Bernoulli sample  $\mathbf{x} = \{x_1, x_2, \dots, x_n\}$ , where  $x_i \in \{0, 1\}$ .

 $X_i$ 's are i.i.d.  $\mathcal{B}(p)$  variables,  $f_X(x) = p^x [1-p]^{1-x}, x \in \{0,1\}.$ 

Standard frequentist approach

$$\widehat{p} = \frac{1}{n} \sum_{i=1}^{n} x_i = \underset{p \in (0,1)}{\operatorname{argmax}} \left\{ \underbrace{\prod_{i=1}^{n} f_X(x_i)}_{\mathcal{L}(p; \boldsymbol{x})} \right\}$$

From the central limit theorem

$$\sqrt{n} \frac{\widehat{p} - p}{\sqrt{p(1-p)}} \stackrel{\mathcal{L}}{\to} \mathcal{N}(0,1) \text{ as } n \to \infty$$

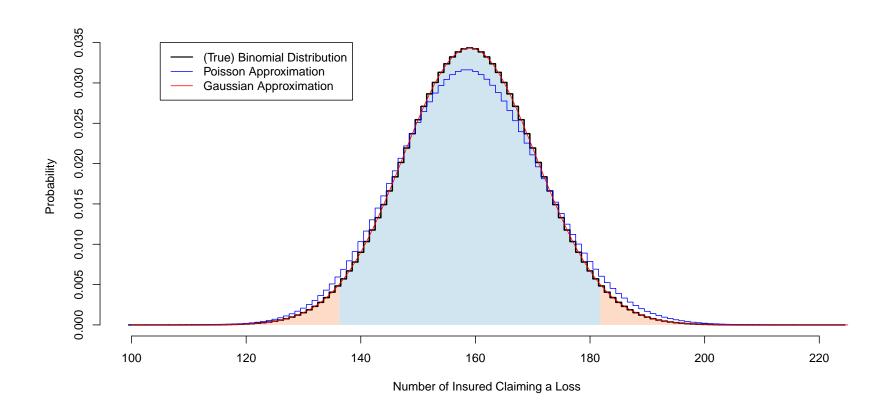
we can derive an approximated 95% confidence interval

$$\left[\widehat{p} \pm \frac{1.96}{\sqrt{n}} \sqrt{\widehat{p}(1-\widehat{p})}\right]$$



# Bayes vs. Frequentist, inference on heads/tails

**Example** out of 1,047 contracts, 159 claimed a loss





#### **Small Data and Black Swans**

**Example** [Operational risk] What if our sample is  $\mathbf{x} = \{0, 0, 0, 0, 0\}$ ?

How would we derive a confidence interval for p?

"INA's chief executive officer, dressed as Santa Claus, asked an unthinkable question: Could anyone predict the probability of two planes colliding in midair? Santa was asking his chief actuary, L. H. Longley-Cook, to make a prediction based on no experience at all. There had never been a serious midair collision of commercial planes. Without any past experience or repetitive experimentation, any orthodox statistician had to answer Santa's question with a resounding no."

the theory that would not die how bayes' rule cracked the enigma code, hunted down russian submarines & emerged triumphant from two centuries of controversy sharon bertsch mcgrayne



## Bayes, the theory that would not die

Liu et al. (1996) claim that "Statistical methods with a Bayesian flavor [...] have long been used in the insurance industry".

History of Bayesian statistics, the theory that would not die by Sharon Bertsch McGrayne

"[Arthur] Bailey spent his first year in New York [in 1918] trying to prove to himself that 'all of the fancy actuarial [Bayesian] procedures of the casualty business were mathematically unsound.' After a year of intense mental struggle, however, realized to his consternation that actuarial sledgehammering worked" [...]



### Bayes, the theory that would not die

"He even preferred it to the elegance of frequen-He positively liked formulae that described 'actual data . . . I realized that the hard-shelled underwriters were recognizing certain facts of life neglected by the statistical theorists.' He wanted to give more weight to a large volume of data than to the frequentists small sample; doing so felt surprisingly 'logical and reasonable'. He concluded that only a 'suicidal' actuary would use Fishers method of maximum likelihood, which assigned a zero probability to nonevents. Since many businesses file no insurance claims at all, Fishers method would produce premiums too low to cover future losses."



### Bayes's theorem

Consider some hypothesis H and some evidence E, then

$$\mathbb{P}_{E}(H) = \mathbb{P}(H|E) = \frac{\mathbb{P}(H \cap E)}{\mathbb{P}(E)} = \frac{\mathbb{P}(H) \cdot \mathbb{P}(E|H)}{\mathbb{P}(E)}$$

Bayes rule,

prior probability  $\mathbb{P}(H)$ versus posterior probability after receiving evidence  $E, \mathbb{P}_E(H) = \mathbb{P}(H|E)$ .

In Bayesian (parametric) statistics,  $H = \{\theta \in \Theta\}$  and  $E = \{X = x\}$ .

Bayes' Theorem,

$$\pi(\theta|\boldsymbol{x}) = \frac{\pi(\theta) \cdot f(\boldsymbol{x}|\theta)}{f(\boldsymbol{x})} = \frac{\pi(\theta) \cdot f(\boldsymbol{x}|\theta)}{\int f(\boldsymbol{x}|\theta) \pi(\theta) d\theta} \propto \pi(\theta) \cdot f(\boldsymbol{x}|\theta)$$



## **Small Data and Black Swans**

Consider sample  $x = \{0, 0, 0, 0, 0\}$ .

Here the likelihood is

$$\begin{cases} f(x_i|\theta) = \theta^{x_i} [1-\theta]^{1-x_i} \\ f(\boldsymbol{x}|\theta) = \theta^{\boldsymbol{x}^\mathsf{T}} [1-\theta]^{n-\boldsymbol{x}^\mathsf{T}} \end{cases}$$

and we need a priori distribution  $\pi(\cdot)$  e.g. a beta distribution

$$\pi(\theta) = \frac{\theta^{\alpha} [1 - \theta]^{\beta}}{B(\alpha, \beta)}$$

$$\pi(\theta|\mathbf{x}) = \frac{\theta^{\alpha + \mathbf{x}^\mathsf{T}} \mathbf{1} [1 - \theta]^{\beta + n - \mathbf{x}^\mathsf{T}} \mathbf{1}}{B(\alpha + \mathbf{x}^\mathsf{T}\mathbf{1}, \beta + n - \mathbf{x}^\mathsf{T}\mathbf{1})}$$



# On Bayesian Philosophy, Confidence vs. Credibility

for frequentists, a probability is a measure of the frequency of repeated events

→ parameters are fixed (but unknown), and data are random

for Bayesians, a probability is a measure of the degree of certainty about values

 $\rightarrow$  parameters are random and data are fixed

"Bayesians: Given our observed data, there is a 95% probability that the true value of  $\theta$  falls within the credible region

vs. Frequentists: There is a 95% probability that when I compute a confidence interval from data of this sort, the true value of  $\theta$  will fall within it." in Vanderplas (2014)

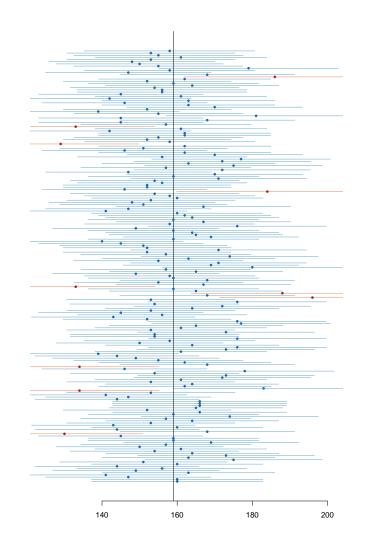
**Example** see Jaynes (1976), e.g. the truncated exponential



# On Bayesian Philosophy, Confidence vs. Credibility

**Example** What is a 95% confidence interval of a proportion? Here  $\overline{x} = 159$  and n = 1047.

- 1. draw sets  $(\tilde{x}_1, \dots, \tilde{x}_n)_k$  with  $X_i \sim \mathcal{B}(\overline{x}/n)$
- 2. compute for each set of values confidence intervals
- 3. determine the fraction of these confidence interval that contain  $\overline{x}$
- $\rightarrow$  the parameter is fixed, and we guarantee that 95% of the confidence intervals will contain it.





# On Bayesian Philosophy, Confidence vs. Credibility

**Example** What is 95% credible region of a proportion? Here  $\overline{x} = 159$  and n = 1047.

- 1. draw random parameters  $p_k$  with from the posterior distribution,  $\pi(\cdot|\boldsymbol{x})$
- 2. sample sets  $(\tilde{x}_1, \dots, \tilde{x}_n)_k$  with  $X_{i,k} \sim \mathcal{B}(p_k)$
- 3. compute for each set of values means  $\overline{x}_k$
- 4. look at the proportion of those  $\overline{x}_k$  that are within this credible region  $[\Pi^{-1}(.025|\boldsymbol{x});\Pi^{-1}(.975|\boldsymbol{x})]$
- $\rightarrow$  the credible region is fixed, and we guarantee that 95% of possible values of  $\overline{x}$  will fall within it it.



# Difficult concepts? Difficult computations?

We have a sample  $\mathbf{x} = \{x_1, \dots, x_n\}$  i.i.d. from distribution  $f_{\theta}(\cdot)$ .

In predictive modeling, we need  $\mathbb{E}(g(X)|\mathbf{x}) = \int g(x) f_{\theta|\mathbf{x}}(x) dx$  where

$$f_{\theta|\mathbf{x}}(x) = \int f_{\theta}(x) \cdot \boldsymbol{\pi}(\theta|\mathbf{x}) d\theta$$

while prior density (without information  $\boldsymbol{x}$ ) was

$$f_{\theta}(x) = \int f_{\theta}(x) \cdot \pi(\theta) d\theta$$

How can we derive  $\pi(\theta|\mathbf{x})$ ?

Can we sample from  $\pi(\theta|\mathbf{x})$  (use monte carlo technique to approximate the integral)?

Computations not that simple... until the 90's: MCMC

#### **Markov Chain**

Stochastic process,  $(X_t)_{t\in\mathbb{N}_{\star}}$ , on some discrete space  $\Omega$ 

$$\mathbb{P}(X_{t+1} = y | X_t = x, \underline{X}_{t-1} = \underline{x}_{t-1}) = \mathbb{P}(X_{t+1} = y | X_t = x) = P(x, y)$$

where P is a transition probability, that can be stored in a transition matrix,  $\mathbf{P} = [P_{x,y}] = [P(x,y)].$ 

Observe that  $\mathbb{P}(X_{t+k} = y | X_t = x) = P_k(x, y)$  where  $\mathbf{P}^k = [P_k(x, y)]$ .

Under some condition,  $\lim_{n\to\infty} \mathbf{P}^n = \mathbf{\Lambda} = [\mathbf{\lambda}^\mathsf{T}],$ 

**Problem** given a distribution  $\lambda$ , is it possible to generate a Markov Chain that converges to this distribution ?



## **Bonus Malus and Markov Chains**

Ex no-claim bonus, see Lemaire (1995).

HONG KONG

Table B-9. Hong Kong System

Class	Premium	_	Class After	
		0	1 Claims	≥2
6	100	5	6	6
5	80	4	6	6
4	70	3	6	6
3	60	2	6	6
2	50	1	4	6
1	40	1	3	6

Starting class: 6.

Assume that the number of claims is  $N \sim \mathcal{P}(21.7\%)$ , so that  $\mathbb{P}(N=0)=80\%$ .



# **Hastings-Metropolis**

Back to our problem, we want to sample from  $\pi(\theta|\mathbf{x})$ 

i.e. generate 
$$\theta_1, \dots, \theta_n, \dots$$
 from  $\pi(\theta|\boldsymbol{x})$ .

Hastings-Metropolis sampler will generate a Markov Chain  $(\theta_t)$  as follows,

- generate  $\theta_1$
- generate  $\theta^*$  and  $U \sim \mathcal{U}([0,1])$ ,

compute 
$$R = \frac{\pi(\theta^*|\mathbf{x})}{\pi(\theta_t|\mathbf{x})} \frac{P(\theta_t|\theta^*)}{P(\theta^*|\theta_{t-1})}$$

if 
$$U < R$$
 set  $\theta_{t+1} = \theta^*$ 

if 
$$U \ge R$$
 set  $\theta_{t+1} = \theta_t$ 

R is the acceptance ratio, we accept the new state  $\theta^*$  with probability min $\{1, R\}$ .



# **Hastings-Metropolis**

Observe that

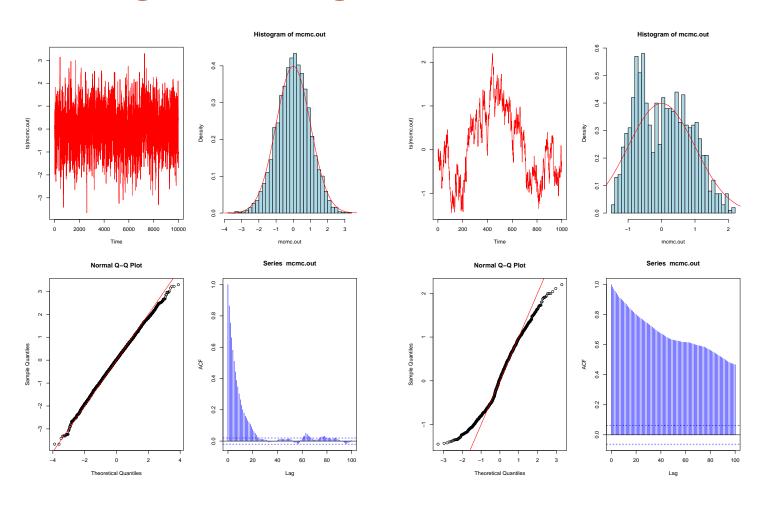
$$R = \frac{\pi(\theta^*) \cdot f(\boldsymbol{x}|\theta^*)}{\pi(\theta_t) \cdot f(\boldsymbol{x}|\theta_t)} \frac{P(\theta_t|\theta^*)}{P(\theta^*|\theta_{t-1})}$$

In a more general case, we can have a Markov process, not a Markov chain.

E.g. 
$$P(\theta^*|\theta_t) \sim \mathcal{N}(\theta_t, 1)$$



# Using MCMC to generate Gaussian values





# **Heuristics on Hastings-Metropolis**

In standard Monte Carlo, generate  $\theta_i$ 's i.i.d., then

$$\frac{1}{n} \sum_{i=1}^{n} g(\theta_i) \to \mathbb{E}[g(\theta)] = \int g(\theta) \pi(\theta) d\theta$$

(strong law of large numbers).

Well-behaved Markov Chains ( $\boldsymbol{P}$  aperiodic, irreducible, positive recurrent) can satisfy some ergodic property, similar to that LLN. More precisely,

- **P** has a unique stationary distribution  $\lambda$ , i.e.  $\lambda = \lambda \times \mathbf{P}$
- ergodic theorem

$$\frac{1}{n} \sum_{i=1}^{n} g(\theta_i) \to \int g(\theta) \lambda(\theta) d\theta$$

even if  $\theta_i$ 's are not independent.

# **Heuristics on Hastings-Metropolis**

**Remark** The conditions mentioned above are

- aperiodic, the chain does not regularly return to any state in multiples of some k.
- irreducible, the state can go from any state to any other state in some finite number of steps
- positively recurrent, the chain will return to any particular state with probability 1, and finite expected return time



# **Gibbs Sampler**

For a multivariate problem, it is possible to use Gibbs sampler.

**Example** Assume that the loss ratio of a company has a lognormal distribution,  $LN(\mu, \sigma^2)$ , e.g

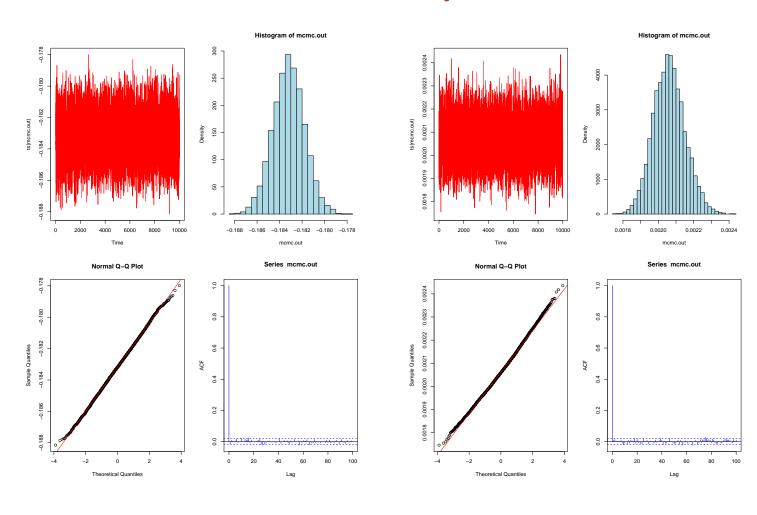
**Example** Assume that we have a sample  $\boldsymbol{x}$  from a  $\mathcal{N}(\mu, \sigma^2)$ . We want the posterior distribution of  $\boldsymbol{\theta} = (\mu, \sigma^2)$  given  $\boldsymbol{x}$ . Observe here that if priors are Gaussian  $\mathcal{N}(\mu_0, \tau^2)$  and the inverse Gamma distribution IG(a, b), them

$$\begin{cases} \mu|\sigma^2, \boldsymbol{x} \sim \mathcal{N}\left(\frac{\sigma^2}{\sigma^2 + n\tau^2}\mu_0 + \frac{n\tau^2}{\sigma^2 + n\tau^2}\overline{x}, \frac{\sigma^2\tau^2}{\sigma^2 + n\tau^2}\right) \\ \sigma^2|\mu, \boldsymbol{x} \sim IG\left(\frac{n}{2} + a, \frac{1}{2}\sum_{i=1}^n [x_i - \mu]^2 + b\right) \end{cases}$$

More generally, we need the conditional distribution of  $\theta_k | \boldsymbol{\theta}_{-k}, \boldsymbol{x}$ , for all k.



# **Gibbs Sampler**





# Gibbs Sampler

**Example** Consider some vector  $\mathbf{X} = (X_1, \dots, X_d)$  with indépendent components,  $X_i \sim \mathcal{E}(\lambda_i)$ . To sample from  $\mathbf{X}$  given  $\mathbf{X}^\mathsf{T} \mathbf{1} > s$  for some s > 0:

start with some starting point  $x_0$  such that  $x_0^\mathsf{T} \mathbf{1} > s$ 

pick up (randomly)  $i \in \{1, \dots, d\}$ 

 $X_i$  given  $X_i > s - \boldsymbol{x}_{(-i)}^\mathsf{T} \mathbf{1}$  has an Exponential distribution  $\mathcal{E}(\lambda_i)$ 

draw  $Y \sim \mathcal{E}(\lambda_i)$  and set  $x_i = y + (s - \mathbf{x}_{(-i)}^\mathsf{T} \mathbf{1})_+$  until  $\mathbf{x}_{(-i)}^\mathsf{T} \mathbf{1} + x_i > s$ 



## JAGS and STAN

Martyn Plummer developed JAGS Just another Gibbs sampler in 2007 (stable since 2013). It is an open-source, enhanced, cross-platform version of an earlier engine BUGS (Bayesian inference Using Gibbs Sampling).

STAN is a newer tool that uses the Hamiltonian Monte Carlo (HMC) sampler.

HMC uses information about the derivative of the posterior probability density to improve the algorithm. These derivatives are supplied by algorithm differentiation in  $\mathsf{C}/\mathsf{C}++$  codes.



# MCMC and Claims Reserving

Consider the following (cumulated) triangle,  $\{C_{i,j}\}$ ,

	0	1	2	3	4	5
0	3209	4372	4411	4428	4435	4456
1	3367	4659	4696	4720	4730	4752.4
2	3871	5345	5398	5420	5430.1	5455.8
3	4239	5917	6020	6046.1	6057.4	6086.1
4	4929	6794	6871.7	6901.5	6914.3	6947.1
5	5217	7204.3	7286.7	7318.3	7331.9	7366.7
$\lambda j$		1.3809	1.0114	1.0043	1.0018	1.0047
$\overline{j}$		0.7248	0.3203	0.04587	0.02570	0.02570



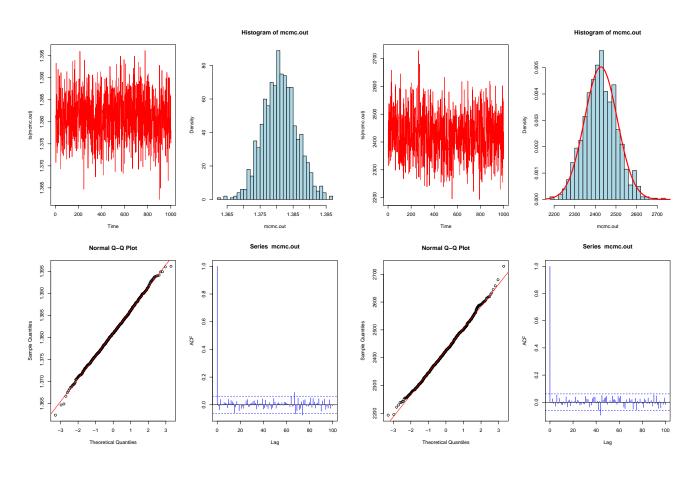
# A Bayesian version of Chain Ladder

Assume that 
$$\lambda_{i,j} \sim \mathcal{N}\left(\mu_j, \frac{\tau_j}{C_{i,j}}\right)$$
.

We can use Gibbs sampler to get the distribution of the transition factors, as well as a distribution for the reserves,



# A Bayesian version of Chain Ladder



# A Bayesian analysis of the Poisson Regression Model

In a Poisson regression model, we have a sample  $(\boldsymbol{x}, \boldsymbol{y}) = \{(x_i, y_i)\},\$ 

$$y_i \sim \mathcal{P}(\mu_i)$$
 with  $\log \mu_i = \beta_0 + \beta_1 x_i$ .

In the Bayesian framework,  $\beta_0$  and  $\beta_1$  are random variables.



## Other alternatives to classical statistics

Consider a regression problem,  $\mu(x) = \mathbb{E}(Y|X=x)$ , and assume that smoothed splines are used,

$$\mu(x) = \sum_{i=1}^{k} \beta_j h_j(x)$$

Let  $\boldsymbol{H}$  be the  $n \times k$  matrix,  $\boldsymbol{H} = [h_j(x_i)] = [\boldsymbol{h}(x_i)]$ , then  $\widehat{\boldsymbol{\beta}} = (\boldsymbol{H}^\mathsf{T}\boldsymbol{H})^{-1}\boldsymbol{H}^\mathsf{T}\boldsymbol{y}$ , and

$$\widehat{\operatorname{se}}(\widehat{\mu}(x)) = [\boldsymbol{h}(x)^{\mathsf{T}}(\boldsymbol{H}^{\mathsf{T}}\boldsymbol{H})^{-1}\boldsymbol{h}(x)]^{\frac{1}{2}}\widehat{\sigma}$$

With a Gaussian assumption on the residuals, we can derive (approximated) confidence bands for predictions  $\widehat{\mu}(x)$ .



# Bayesian interpretation of the regression problem

Assume here that  $\beta \sim \mathcal{N}(\mathbf{0}, \tau \Sigma)$  as the priori distribution for  $\beta$ .

Then, if  $(\boldsymbol{x}, \boldsymbol{y}) = \{(x_i, y_i), i = 1, \dots, n\}$ , the posterior distribution of  $\mu(x)$  will be Gaussian, with

$$\mathbb{E}(\mu(x)|\boldsymbol{x},\boldsymbol{y}) = \boldsymbol{h}(x)^{\mathsf{T}} \left( \boldsymbol{H}^{\mathsf{T}} \boldsymbol{H} + \frac{\sigma^2}{\tau} \boldsymbol{\Sigma}^{-1} \right)^{-1} \boldsymbol{H}^{\mathsf{T}} \boldsymbol{y}$$

$$cov(\mu(x), \mu(x')|\boldsymbol{x}, \boldsymbol{y})$$

$$= \boldsymbol{h}(x)^{\mathsf{T}} \left( \boldsymbol{H}^{\mathsf{T}} \boldsymbol{H} + \frac{\sigma^2}{\tau} \boldsymbol{\Sigma}^{-1} \right)^{-1} \boldsymbol{h}(x') \sigma^2$$

Example  $\Sigma = \mathbb{I}$ 

# **Bootstrap strategy**

Assume that  $Y = \mu(x) + \varepsilon$ , and based on the estimated model, generate pseudo observations,  $y_i^* = \widehat{\mu}(x_i) + \widehat{\varepsilon}_i^*$ . Based on  $(\boldsymbol{x}, \boldsymbol{y}^*) = \{(x_i, y_i^*), i = 1, \dots, n\}$ , derive the estimator  $\widehat{\mu}^*(\cdot)$  (and repeat)

Observe that the bootstrap is the Bayesian case, when  $\tau \to \infty$ .



Part 5. Data, Models & Actuarial Science (some sort of conclusion)





# The Privacy-Utility Trade-Off

In Massachusetts, the Group Insurance Commission (GIC) is responsible for purchasing health insurance for state employees

GIC has to publish the data: GIC(zip, date of birth, sex, diagnosis, procedure, ...)

Sweeney paid \$20 and bought the voter registration list for Cambridge Massachusetts, VOTER(name, party, ..., zip, date of birth, sex)

William Weld (former governor) lives in Cambridge, hence is in VOTER

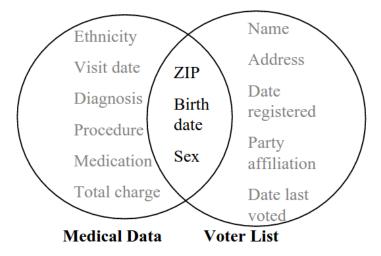


Figure 1 Linking to re-identify data



# The Privacy-Utility Trade-Off

- 6 people in **VOTER** share his date of birth
- only 3 of them were man (same sex)
- Weld was the only one in that zip
- Sweeney learned Weld's medical records



All systems worked as specified, yet an important data was leaked.

"87% of Americans are uniquely identified by their zip code, gender and birth date", see Sweeney (2000).

A dataset is considered k-anonymous if the information for each person contained in the release cannot be distinguished from at least k-1 individuals whose information also appear in the release

176 Chapitre 3. La prime pure

manière des caractéristiques  $\Omega$  de l'assuré, et lui réclame donc une prime pure de montant  $\mathbb{E}[S]$ , la même que celle qu'il réclame à tous les assurés du portefeuille. Dans ce cas, la situation est telle que présentée au Tableau 3.7.

	Assurés	Assureur
Dépense	$\mathbb{E}[S]$	$S - \mathbb{E}[S]$
Dépense moyenne	$\mathbb{E}[S]$	0
Variance	0	$\mathbb{V}[S]$

Tab. 3.7 – Situation des assurés et de l'assureur en l'absence de segmentation.

L'assureur prend donc l'entièreté de la variance des sinistres  $\mathbb{V}[S]$  à sa charge, que celle-ci soit due à l'hétérogénéité du portefeuille, ou à la variabilité intrinsèque des montants des sinistres.

#### Transfert de risque en information complète

A l'autre extrême, supposons que l'assureur incorpore toute l'information  $\Omega$  dans la tarification. On serait alors dans la situation décrite au Tableau 3.8.

	Assurés	Assureur
Dépense	$\mathbb{E}[S \Omega]$	$S - \mathbb{E}[S \Omega]$
Dépense moyenne	$\mathbb{E}[S]$	0
Variance	$\mathbb{V}\Big[\mathbb{E}[S \Omega]\Big]$	$\mathbb{V}\left[S - \mathbb{E}[S \Omega]\right]$

Tab. 3.8 – Situation des assurés et de l'assureur dans le cas où la segmentation est opérée sur base de  $\Omega$ .

Contrairement au cas précédent, la prime payée par un assuré prélevé au hasard dans le portefeuille est à présent une variable aléatoire:  $\mathbb{E}[S|\Omega]$  dépend des caractéristiques  $\Omega$  de cet assuré. Comme la variable aléatoire  $S-\mathbb{E}[S|\Omega]$  est centrée, le risque assumé par l'assureur la variance du résultat financier de l'opération d'assurance, i.e.

$$\mathbb{V}\left[S - \mathbb{E}[S|\Omega]\right] = \mathbb{E}\left[\left(S - \mathbb{E}[S|\Omega]\right)^{2}\right]$$

#### No segmentation

	Insured	Insurer
Loss	$\mathbb{E}[S]$	$S - \mathbb{E}[S]$
Average Loss	$\mathbb{E}[S]$	0
Variance	0	$\operatorname{Var}[S]$

#### Perfect Information: $\Omega$ observable

	Insured	Insurer
Loss	$\mathbb{E}[S oldsymbol{\Omega}]$	$S - \mathbb{E}[S \mathbf{\Omega}]$
Average Loss	$\mathbb{E}[S]$	0
Variance	$\operatorname{Var} igg[ \mathbb{E}[S oldsymbol{\Omega}] igg]$	$\operatorname{Var} \left[ S - \mathbb{E}[S   \mathbf{\Omega}] \right]$

$$\operatorname{Var}[S] = \underbrace{\mathbb{E}\left[\operatorname{Var}[S|\Omega]\right]}_{\rightarrow \text{ insurer}} + \underbrace{\operatorname{Var}\left[\mathbb{E}[S|\Omega]\right]}_{\rightarrow \text{ insured}}.$$

#### 3.8. La prime pure en univers segmenté

177

On assiste dans ce cas à un partage de la variance totale de S (c'està-dire du risque) entre les assurés et l'assureur, matérialisé par la formule

$$\mathbb{V}[S] = \underbrace{\mathbb{E}\Big[\mathbb{V}[S|\Omega]\Big]}_{\rightarrow \text{assureur}} + \underbrace{\mathbb{V}\Big[\mathbb{E}[S|\Omega]\Big]}_{\rightarrow \text{assurés}}.$$

Ainsi, lorsque toutes les variables pertinentes  $\Omega$  ont été prises en compte, l'intervention de l'assureur se limite à la part des sinistres due exclusivement au hasard; en effet,  $\mathbb{V}[S|\Omega]$  représente les fluctuations de S dues au seul hasard. Dans cette situation idéale, l'assureur mutualise le risque et il n'y a donc aucune solidarité induite entre les assurés du portefeuille: chacun paie en fonction de son propre risque.

#### Transfert des risques en information partielle

Bien entendu, la situation décrite au paragraphe précédent est purement théorique puisque parmi les variables explicatives  $\Omega$  nombreuses sont celles qui ne peuvent pas être observées par l'assureur. En assurance automobile par exemple, l'assureur ne peut pas observer la vitesse à laquelle roule l'assuré, son agressivité au volant, ni le nombre de kilomètres qu'il parcourt chaque année<sup>2</sup>. Dès lors, l'assureur ne peut utiliser qu'un sous-ensemble X des variables explicatives contenues dans  $\Omega$ , i.e.  $X \subset \Omega$ . La situation est alors semblable à celle décrite au Tableau 3.9.

	Assuré	Assureur
Dépense	$\mathbb{E}[S X]$	$S - \mathbb{E}[S X]$
Dépense moyenne	$\mathbb{E}[S]$	0
Variance	$\mathbb{V}\Big[\mathbb{E}[S X]\Big]$	$\mathbb{E}\left[\mathbb{V}[S oldsymbol{X}]\right]$

Tab. 3.9 – Situation de l'assuré et de l'assureur dans le cas où la segmentation est opérée sur base de  $X\subset\Omega$ .

Il est intéressant de constater que

$$\mathbb{E}\Big[\mathbb{V}[S|\mathbf{X}]\Big] = \mathbb{E}\Big[\mathbb{E}\Big[\mathbb{V}[S|\Omega]\Big|\mathbf{X}\Big]\Big] + \mathbb{E}\Big[\mathbb{V}\Big[\mathbb{E}[S|\Omega]\Big|\mathbf{X}\Big]\Big]$$

$$= \mathbb{E}\Big[\mathbb{V}[S|\Omega]\Big] + \mathbb{E}\Big{\mathbb{V}\Big[\mathbb{E}[S|\Omega]\Big|\mathbf{X}\Big]\Big}. \quad (3.22)$$
mutualisation

# Non-Perfect Information: $X\subset \Omega$ is observable

	Insured	Insurer
Loss	$\mathbb{E}[S oldsymbol{X}]$	$S - \mathbb{E}[S oldsymbol{X}]$
Average Loss	$\mathbb{E}[S]$	0
Variance	$oxed{\operatorname{Var}igg[\mathbb{E}[S oldsymbol{X}]igg]}$	$\mathbb{E}ig[\mathrm{Var}[S oldsymbol{X}]ig]$

$$\mathbb{E}\Big[\mathrm{Var}[S|\boldsymbol{X}]\Big] = \mathbb{E}\Big[\mathbb{E}\Big[\mathrm{Var}[S|\boldsymbol{\Omega}]\Big|\boldsymbol{X}\Big]\Big] \\ + \mathbb{E}\Big[\mathrm{Var}\Big[\mathbb{E}[S|\boldsymbol{\Omega}]\Big|\boldsymbol{X}\Big]\Big] \\ = \mathbb{E}\Big[\mathrm{Var}[S|\boldsymbol{\Omega}]\Big] \\ + \mathbb{E}\Big\{\mathrm{Var}\Big[\mathbb{E}[S|\boldsymbol{\Omega}]\Big|\boldsymbol{X}\Big]\Big\}.$$
solidarity



#### SEGMENTATION ET MUTUALISATION LES DEUX FACES D'UNE MÊME PIÈCE?

#### Arthur Charpentier

Professeur à l'Université du Québec, Montréal

#### Michel Denuit

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#### Romuald Elie

Professeur à l'Université de Marne-la-Vallée

L'assurance repose fondamentalement sur l'idée que la mutualisation des risques entre des assurés est possible. Cette mutualisation, qui peut être vue comme une relecture actuarielle de la loi des grands nombres, n'a de sens qu'au sein d'une population de risques « homogènes » [Charpentier, 2011]. Cette condition (actuarielle) impose aux assureurs de segmenter, ce que confirment plusieurs travaux économiques (1). Avec l'explosion du nombre de données, et donc de variables tarifaires possibles, certains assureurs évoquent l'idée d'un tarif individuel, semblant remettre en cause l'idée même de mutualisation des risques. Entre cette force qui pousse à segmenter et la force de rappel qui tend (pour des raisons sociales mais aussi actuarielles, ou au moins de robustesse statistique (2)) à imposer une solidarité minimale entre les assurés, quel équilibre va en résulter dans un contexte de forte concurrence entre les sociétés d'assurance?

#### Tarification sans segmentation

est l'espérance mathématique de la charge annuelle. C'est l'idée du théorème fondamental de la valorisation actuarielle : en d'indemniser l'intégralité des sinistres survenus dans

l'année. Afin d'illustrer les différents aspects de la construction du tarif et ses conséquences, on va utiliser les données présentées dans le tableau 1 (voir p. xx), qui indique la fréquence annuelle de sinistres.

ans segmentation, le « prix juste » d'un risque Les facteurs de risque sont ici le lieu d'habitation et l'âge de l'assuré, et on observe la fréquence de sinistre par classe. Le coût unitaire, supposé fixe, équivaut à 1 000 euros. La prime pure est alors  $E[S] = 1000 \times E[N]$ . Dans moyenne, la somme des primes doit permettre cet exemple, la prime pure sans segmentation sera de 82,30 euros.

Simple model  $\Omega = \{X_1, X_2\}.$ Four Models

$$egin{cases} \widehat{m}_0(oldsymbol{x}_1,oldsymbol{x}_2) &= \mathbb{E}[S] \ \widehat{m}_1(oldsymbol{x}_1,oldsymbol{x}_2) &= \mathbb{E}[S|oldsymbol{X}_1 = oldsymbol{x}_1] \ \widehat{m}_2(oldsymbol{x}_1,oldsymbol{x}_2) &= \mathbb{E}[S|oldsymbol{X}_2 = oldsymbol{x}_2] \ \widehat{m}_{12}(oldsymbol{x}_1,oldsymbol{x}_2) &= \mathbb{E}[S|oldsymbol{X}_1 = oldsymbol{x}_1,oldsymbol{X}_2 = oldsymbol{x}_2] \end{cases}$$

Risques nº 103



г															
١	PolNum	CalYear	Gender	Type	Category	Occupation	Age	Group1	Bonus				SubGroup2	Group2	Density
١	200285786	2010	Male	Ε	Large	Employed	48	14	40	0	32345	1	031	0	35.43401501
ı	200285787	2010	Male	В	Medium	Employed	30	8	-30	9	8995	0	Q29	Q	239.4551701
ı	200285788	2010	Female	В	Large	Housewife	47	2	-50	2	9145	1	U21	U	88.29014956
١	200285789	2010	Female	D	Large	Self-employed	48	13	-30	15	22075	1	R21	R	275.2822626
١	200285790	2010	Male	C	Medium	Housewife	57	12	-50	1	24985	1	Q5	Q	99.6400095
ı	200285791	2010	Male	D	Medium	Self-employed	21	15	50	1	12100	1	R11	R	259.0040603
ı	200285792	2010	Male	В	Small	Employed	44	5	-40	15	9820	1	Q10	Q	169.7885554
ı	200285793	2010	Male	F	Small	Self-employed	37	17	-50	5	28680	1	Q5	Q	99.6400095
ı	200285794	2010	Female	C	Large	Retired	49	3	20	4	28470	0	L94	L	84.22903844
ı	200285795	2010	Female	Α	Medium	Unemployed	35	5	20	5	8590	0	L112	L	66.06668352
ı	200285796	2010	Male	E	Large	Self-employed	50	10	-30	3	20490	1	Q10	Q	169.7885554
	200285797	2010	Female	В	Medium	Housewife	31	8	140	1	8385	1	P28	P	41.2451199
ı	200285798	2010	Female	E	Medium	Self-employed	41	11	90	3	6410	1	L47	L	66.76541883
ı	200285799	2010	Female	Α	Medium	Housewife	44	10	-30	8	8485	0	P29	P	20.86448407
ı	200285800	2010	Male	В	Large	Retired	69	8	-40	11	9380	1	U14	U	123.0152076
ı	200285801	2010	Male	F	Medium	Housewife	45	11	30	0	19700	0	L40	L	76.05272599
ı	200285802	2010	Male	E	Large	Retired	53	8	-30	6	10980	1	U19	U	61.79475865
ı	200285803	2010	Male	C	Small	Employed	47	10	-10	9	21980	0	L96	L	45.66982293
ı	200285804	2010	Female	D	Large	Retired	46	7	-50	1	28925	1	U12	U	54.93181221
ı	200285805	2010	Female	C	Large	Retired	67	17	-50	9	14525	1	L52	L	73.25249905
L															

Numtppd	Numtpbi	Indtppd	Indtpbi
0	1	0	1056.0334927
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
3	1	5800.0189068	16.507641942
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0

$X_{1,i}$									X	k,i
CalYear Gender Type Category	Occupation Age	Group1	Bonus	Poldur	Value	Adind	SubGroup2	Group2		Densit

		*												,.
PolNum	CalYear	Gender	Туре	Category	Occupation	Age	Group1	Bonus	Poldur	Value	Adind	SubGroup2	Group2	Density
200375666	2011	Female	Α	Large	Employed	46	11	50	0	42975	0	L18	L	58.91132801
200375667	2011	Male	В	Large	Unemployed	31	8	80	11	14835	0	U8	U	125.1320458
200375668	2011	Female	D	Medium	Employed	27	7	-40	13	19000	1	R30	R	296.4319078
200375670	2011	Male	В	Small	Self-employed	22	7	-10	14	33305	0	Q33	Q	129.6690079
200375672	2011	Male	В	Small	Employed	21	17	-20	14	25995	0	T25	Т	28.51184808
200375674	2011	Male	C	Medium	Employed	45	19	-50	0	8320	1	N21	N	71.18027901
200375675	2011	Male	C	Medium	Housewife	51	19	30	3	8445	0	L110	L	83.90453994
200375676	2011	Male	E	Large	Self-employed	49	16	-50	3	19545	0	L58	L	64.53563007
200375677	2011	Male	C	Small	Housewife	31	11	-20	5	5030	1	Q7	Q	83.76263662
200375678	2011	Female	Α	Medium	Housewife	31	9	-50	14	15480	1	P7	P	25.62227499
200375679	2011	Male	В	Large	Housewife	69	13	-50	7	29580	0	Q23	Q	205.4307964
200375682	2011	Male	Α	Medium	Self-employed	43	13	140	3	3735	0	U16	U	91.54176264
200375683	2011	Female	Α	Medium	Self-employed	64	18	-20	6	13670	1	035	0	21.45273029
200375685	2011	Male	E	Large	Employed	25	8	-10	6	17315	0	022	0	32.18545326
200375688	2011	Male	В	Small	Retired	55	7	-40	3	19410	1	R49	R	208.8164363
200375689	2011	Female	F	Medium	Self-employed	54	9	-40	14	4165	0	U12	U	54.93181221
200375690	2011	Male	D	Large	Housewife	42	9	80	0	11970	1	L125	L	44.16537902
200375692	2011	Male	E	Large	Employed	36	12	-20	7	28415	0	L48	L	71.62174491
200375693	2011	Male	F	Medium	Self-employed	26	10	-30	6	4300	0	L97	L	63.82886936
200375694	2011	Female	В	Small	Unemployed	24	6	-40	7	24005	0	M17	M	201.6569069

$Y_i$		



# **Market Competition**

Decision Rule: the insured selects the cheapeast premium,

A	В	$\mathbf{C}$	D	${f E}$	$\mathbf{F}$
787.93	706.97	1032.62	907.64	822.58	603.83
170.04	197.81	285.99	212.71	177.87	265.13
473.15	447.58	343.64	410.76	414.23	425.23
337.98	336.20	468.45	339.33	383.55	672.91



# **Market Competition**

Decision Rule: the insured selects randomly from the three cheapeast premium

	A	В	$\mathbf{C}$	D	${f E}$	$\mathbf{F}$
100	787.93	706.97	1032.62	907.64	822.58	603.83
	170.04	197.81	285.99	212.71	177.87	265.13
	473.15	447.58	343.64	410.76	414.23	425.23
	337.98	336.20	468.45	339.33	383.55	672.91



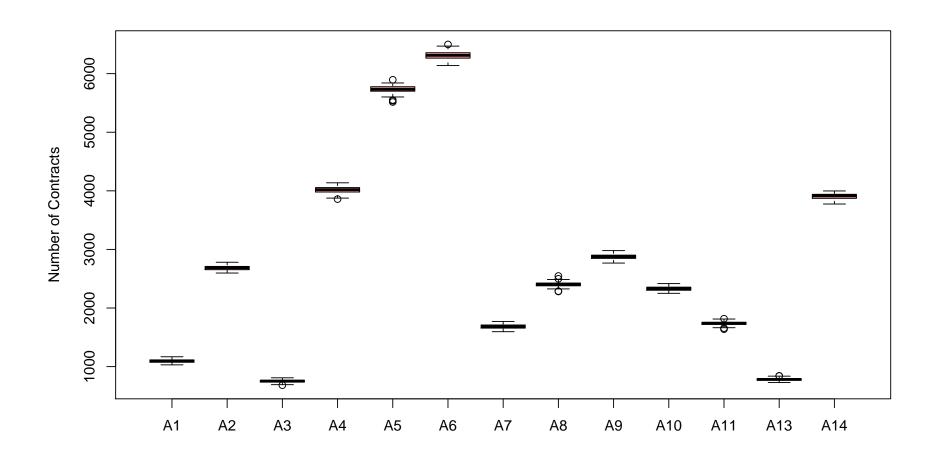
# **Market Competition**

**Decision Rule**: the insured were assigned randomly to some insurance company for year n-1. For year n, they stay with their company if the premium is one of the three cheapeast premium, if not, random choice among the four

	A	В	$\mathbf{C}$	D	${ m E}$	F
1010	787.93	706.97	1032.62	907.64	822.58	603.83
	170.04	197.81	285.99	212.71	177.87	265.13
	473.15	447.58	343.64	410.76	414.23	425.23
	337.98	336.20	468.45	339.33	383.55	672.91

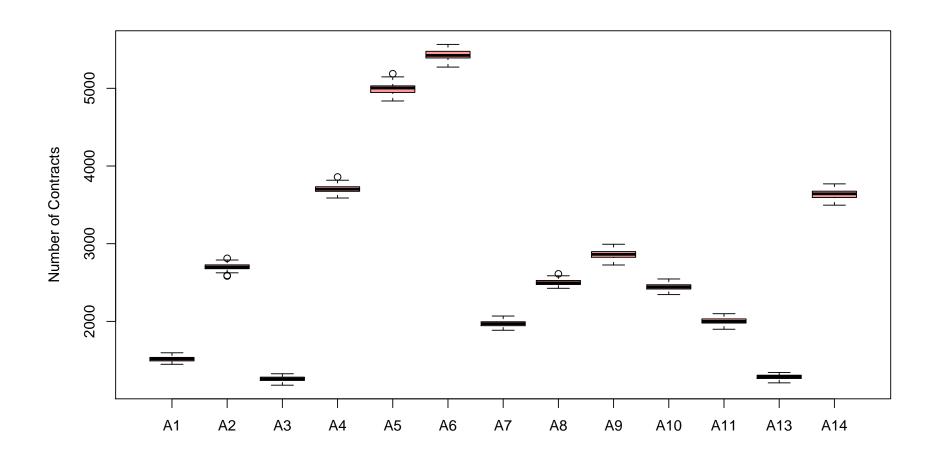


# Market Shares (rule 2)





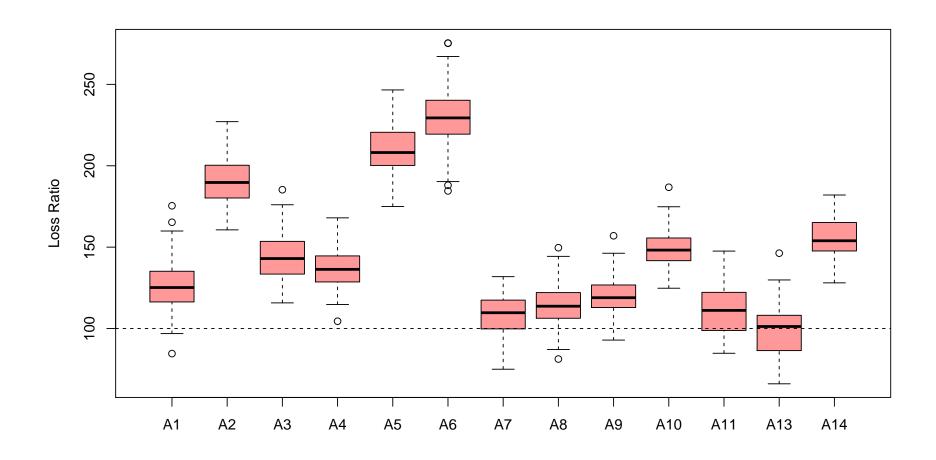
# Market Shares (rule 3)





# Loss Ratio, Loss / Premium (rule 2)

Market Loss Ratio  $\sim 154\%$ .



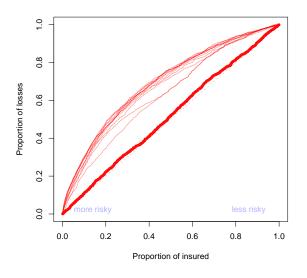


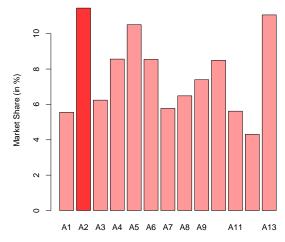
## Insurer A2

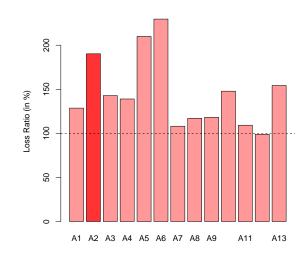
No segmentation, unique premium

Remark on normalized premiums,

$$\pi_2 = m_2(\boldsymbol{x}_i) = \frac{1}{n} \sum_{i=1}^n m_j(\boldsymbol{x}_i) \ \forall j$$





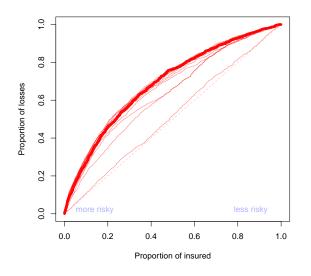


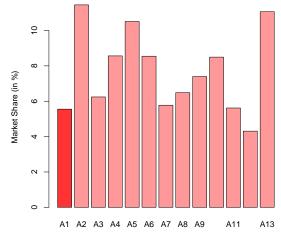


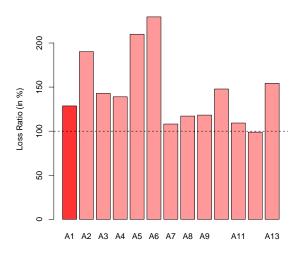
## **Insured A1**

GLM, frequency material / bodily injury, individual losses material
Ages in classes [18-30], [30-45], [45-60] and [60+], crossed with occupation
Manual smoothing, SAS and Excel

Actuaries in a Mutual Fund (in France)









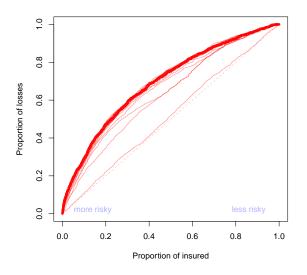
# Insurer A8/A9

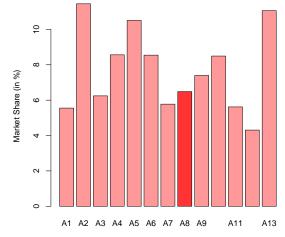
GLM, frequency and losses, without major losses (>15k)

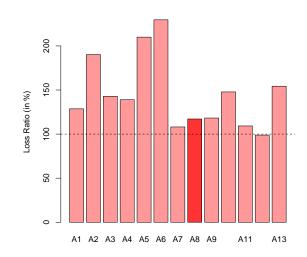
Age-gender interaction

Use of a commercial pricing software

Actuary in a French Mutual Fund







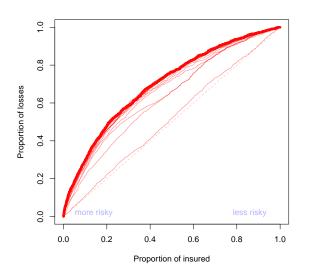


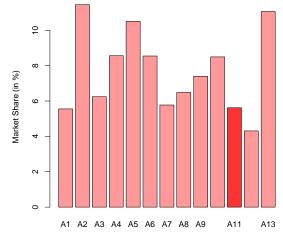
## **Insurer A11**

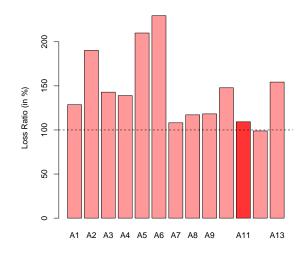
All features, but one XGBoost (gradient boosting)

Correction for negative premiums

Coded in Python actuary in an insurance company.







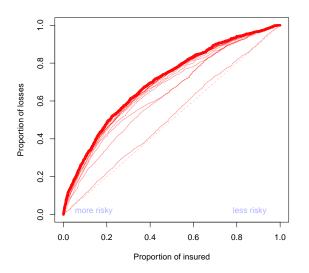


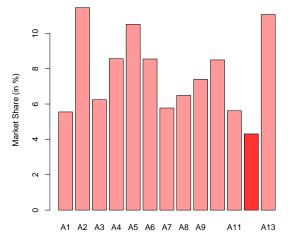
## Insurer A12

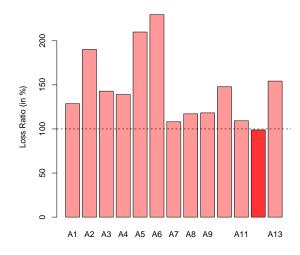
All features, use of two XGBoost (gradient boosting) models

Correction for negative premiums

Coded in R by an actuary in an Insurance company.

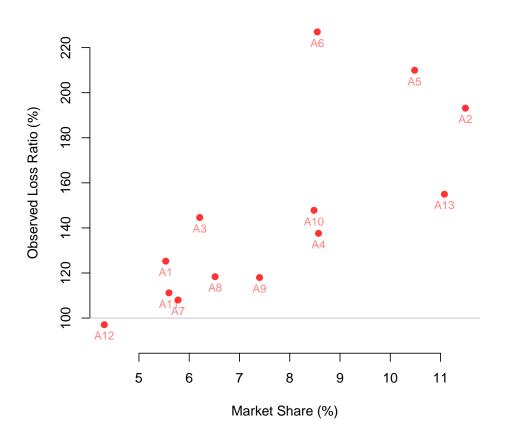








# **Back on the Pricing Game**





# Take-Away Conclusion

"People rarely succeed unless they have fun in what they are doing" D. Carnegie

- on very small datasets, it is possible to use Bayesian technique to derive robust predictions,
- on extremely large datasets, it is possible to use ideas developed in machine learning, on regression models (e.g. boostraping and aggregating)
- all those techniques require computational skills

"the numbers have no way of speaking for themselves. We speak for them. ... Before we demand more of our data, we need to demand more of ourselves "N. Silver, in Silver (2012).

